

SPECIAL MEETING OF THE BOARD OF DIRECTORS

Wednesday, July 10, 2019 – 9:30 a.m.
Laguna Woods Village Community Center Board Room
24351 El Toro Road

AGENDA

- 1. Call to Order
- 2. Acknowledgment of Media
- 3. Approval of the Agenda
- 4. Chair Remarks
- 5. Member Comments (Items Not on the Agenda)

Items for Discussion and Consideration:

6. Review GRF 2020 Business Plan, Version 1

6a. Consent Calendar - All matters listed under the Consent Calendar are considered routine and will be enacted by the Board by one motion in the form listed below. In the event that an item is removed from the Consent Calendar by members of the Board, such item(s) shall be the subject of further discussion and action by the Board.

• Entertain a Motion to Award a Contract and Supplemental Appropriation for Radiant Heater Replacement at the Maintenance Service Center

Concluding Business:

- 7. Board Member Comments
- 8. Date of Next Budget Meeting Monday, August 5, 2019 at 1:30 p.m. (Televised)
- 9. Adjournment



STAFF REPORT

DATE: July 10, 2019

FOR: GRF Board of Directors

SUBJECT: 2020 Business Plan - Version 1

RECOMMENDATION

Staff recommends the Board review the Proposed 2020 Business Plan and provide direction for change or revision at the meeting on July 10, 2019. All components of the plan will be discussed in detail.

BACKGROUND

On June 10, 2019, the GRF Board reviewed a Five-Year CIP to prioritize upcoming projects. Based on input received at the meeting and subsequent discussions, Staff refined the CIP and Reserves Plan as included in this agenda.

On July 8, 2019, the GRF Business Planning Committee is scheduled to meet and review the proposed budget; recommendations for change will be forwarded for Board consideration at their meeting on July 10, 2019.

DISCUSSION

These documents present an overview of the proposed 2020 Plan – Version 1 and reflect a net increase of \$457,543 in the Total Basic Assessment or 1.5% when compared to current year. Brief notations for line items with significant change from current year are noted below as increases or (decreases) in the assessment, and listed in order of appearance on the proposed Business Plan (Attachment 1):

- Line 1: Golf Greens Fees Revenue decreased by \$102,712 to correct an overstated 2019 budget.
- Line 2: Golf Operations Revenue decreased by \$54,180 to correct an overstated 2019 budget.
- Line 4: Clubhouse Rentals and Event Fees Revenue decreased by \$332,335 to correct an overstated 2019 budget for anticipated revenues.
- Line 6: Broadband Services Revenue increased by (\$328,670) due to more advertising revenue anticipated during the 2020 election year.
- Line 7: Miscellaneous Revenue decreased by \$53,985 due to an incorrect allocation of Additional Occupant Fee revenue; adjustment will be made in Version 2 to reflect this as 100% GRF.
- Line 8: Employee Compensation increased by \$830,558 or 4.7% due to increased staffing and the inclusion of planned wage adjustments. Staffing levels increased by 14 FTE (Full Time Equivalents) community-wide, some of which relate directly to GRF operations including: Department of Security Services to provide increased compliance and enforcement; Recreation Services Fitness and Garden Centers to provide additional support to residents; and to a lesser extent, increases were budgeted in Financial Services and Information Services to provide additional administrative support.

- Line 9: Expenses Related to Compensation decreased by (\$309,421) primarily due to a lower budget for workers compensation insurance; partially offset by taxes and benefits on additional staffing and wage adjustments.
- Line 10: Materials and Supplies increased by \$61,961 due to increased expense in Residential Services for purchase of security access cards and radio frequency vehicle decals used at the automated gates.
- Line 12: Community Events increased by \$34,560 due to expanded quality of entertainment and additional themed dinners.
- Line 13: Electricity increased by \$51,682; budget is based on current consumption with a projected contingency for rate increases.
- Line 15: Water increased by \$61,079 based on historical consumption at projected rates. Water rates increased per El Toro Water adopted budget and went into effect July 1, 2019.
- Line 17: Natural Gas increased by \$23,460 to reflect actuals and correct an understated budget.
- Line 19: Fuel and Oil increased by \$81,600 due to an upward trend in diesel and gas prices.
- Line 20: Legal Fees decreased by (\$29,970) due to an allocation change for labor related expenses.
- Line 23: Outside Services increased by \$491,580 primarily due to increased contractual costs for the outsourced aquatics operation and support services for cable network system. Further, increases in the budgeted cost for Inspector of Election expense and outsourced fleet wash services, and a budget correction for credit card fees contributed to the increase.
- Line 24: Repairs and Maintenance decreased by (\$110,604) due to correction of prior year fire inspection and broadband budgets, and cost savings in financial software and telephone system maintenance.
- Line 25: Other Operating Expense increased by \$63,385 due to increased recruiting costs to address turnover and added staff support expense.
- Line 29: Property and Sales Tax increased by \$12,722 due to adoption of the Permanent Fleet Registration system in 2019.
- Line 30: Insurance increased by \$57,158 due to higher coverage limits for Hazard & Liability and Property insurance.
- Line 31: Cable TV Programming decreased by (\$895,500), reflecting a recent Board decision for non-renewal of the Fox Sports programming, partially offset by increased programming costs anticipated for other channels.
- Line 33: Cost Allocation to Mutuals, the net result of inter-departmental allocations is higher in 2020 by \$756,510, providing more of an offset to the line items above.
- Line 36: GRF Reserve Fund Contribution is budgeted to increase from \$17.00 to \$19.00 per manor per month based on a projected 30-year expenditures plan.
- Line 37: GRF Contingency Fund Contribution is proposed to increase from \$2.00 to \$4.00 per manor per month to replenish available funds for unexpected costs not included in the budget.

Golden Rain Foundation of Laguna Woods Proposed 2020 Business Plan, Version 1 July 10, 2019 Page 3

FINANCIAL ANALYSIS

The financial impact of this proposed business plan would be a GRF assessment of \$205.82 per manor per month (PMPM), an increase of \$2.99 PMPM or 1.5% when compared to current year.

Prepared By: Jose Campos, Financial Services Manager

Betty Parker, Chief Financial Officer

Reviewed By: Jeff Parker, Chief Executive Officer

ATTACHMENT(S)

ATT1: 2020 GRF Business Plan – Version 1 ATT2: 2020 Budget Comparison Report

ATT3: 2020 Reserves Plan

ATT4: 2020 Capital Plan Proposals

GOLDEN RAIN FOUNDATION & TRUST 2020 BUSINESS PLAN

						Per	Manor Per Mo	onth
	2016	2017	2018	2019	2020	2019	2020	Increase/
DESCRIPTION	ACTUALS	ACTUALS	ACTUALS	PLAN	PLAN	ASSESS	MENT	(Decrease)
Revenues:								
1 Golf Greens Fees	\$1,141,850	\$1,127,813	\$1,467,191	\$1,617,712	\$ 1,515,000	\$10.58	\$9.91	\$0.67
2 Golf Operations	299,660	294,894	289,809	303,630	249,450	1.99	1.63	\$0.36
3 Merchandise Sales	253,293	291,898	312,636	286,526	299,630	1.87	1.96	(\$0.09)
4 Clubhouse Rentals and Event Fees	•	•	•	•				1
	561,814	603,271	646,842	1,007,336	675,001	6.59	4.42	\$2.17
5 Rentals	111,398	88,602	102,979	97,000	108,720	0.63	0.71	(\$0.08)
6 Broadband Services	4,349,389	4,381,905	4,907,714	4,790,000	5,118,670	31.35	33.50	(\$2.15)
7 Miscellaneous	862,831	907,421	1,119,142	1,189,884	1,135,899	7.79	7.43	\$0.36
Total Revenue	\$7,580,235	\$7,695,804	\$8,846,313	\$9,292,088	\$9,102,370	\$60.80	\$59.56	\$1.24
Expenses:								
8 Employee Compensation	\$17,014,180	\$16,709,828	\$17,759,474	\$17,797,907	\$18,628,465	\$116.45	\$121.89	\$5.44
9 Exp. Related to Compensation	4,866,803	4,789,743	5,425,352	5,762,291	5,452,870	37.70	35.68	(2.02)
10 Materials and Supplies	1,717,132	1,894,963	1,543,267	1,845,524	1,907,485	12.08	12.48	0.40
11 Cost of Merchandise Sold	195,709	202,658	211,310	193,396	191,310	1.27	1.25	(0.02)
12 Community Events	336,348	425,255	430,812	422,945	457,505	2.77	2.99	0.22
13 Electricity	937,395	973,888	868,997	867,238	918,920	5.67	6.01	0.34
14 Sewer	85,212	84,469	81,822	85,025	87,342	0.56	0.57	0.01
15 Water	654,765	711,535	694,692	667,328	728,407	4.37	4.77	0.40
16 Trash	174,117	174,076	188,688	192,991	194,496	1.26	1.27	0.01
17 Natural Gas	179,211	219,145	217,034	188,680	212,140	1.23	1.39	0.16
18 Telephone	217,701	251,088	247,588	246,000	263,008	1.61	1.72	0.11
19 Fuel & Oil for Vehicles	443,229	436,786	510,572	440,000	521,600	2.88	3.41	0.53
20 Legal Fees	769,563	339,953	506,476	377,500	347,530	2.47	2.27	(0.20)
21 Professional Fees 22 Rentals	896,639	566,021	633,835	706,367	723,744	4.62 1.48	4.74 1.45	0.12 (0.03)
23 Outside Services	186,739 936,055	269,499 1,507,664	223,201 1,733,410	226,240 1,691,781	221,603 2,186,206	11.43	1.45	2.87
24 Repairs and Maintenance	681,134	691,047	803,550	931,109	820,505	6.09	5.37	(0.72)
25 Other Operating Expense	475,981	642,983	686,780	811,316	871,856	4.94	5.70	0.76
26 (Gain)/Loss on Sale Warehouse	(13,171)	(987)	133,344	(67,500)	(67,500)	(0.44)	(0.44)	
27 Interest	47,229	13,732	0	0	0	0.00	0.00	0.00
28 Income Taxes	34,218	(22,686)	(25,511)	25,000	0	0.16	0.00	(0.16)
29 Property and Sales Tax	94,649	115,858	100,000	91,988	104,710	0.60	0.69	0.09
30 Insurance	1,193,427	1,237,090	1,265,678	1,324,865	1,382,023	8.67	9.04	0.37
31 Cable TV Programming	4,453,654	4,774,945	5,084,489	4,922,500	4,027,000	32.21	26.35	(5.86)
32 Uncollectible Accounts	16,397	20,933	17,360	25,250	7,750	0.17	0.05	(0.12)
33 Cost Allocation to Mutuals	(2,152,267)	(2,153,622)	(2,472,224)	(2,389,524)	(3,146,034)	(15.62)	(20.57)	(4.95)
Total Expenses	\$34,442,048	\$34,875,865	\$36,869,996	\$37,386,217	\$37,042,941	\$244.62	\$242.38	(\$2.25)
34 (Surplus)/Deficit Recovery	0	0	0	0	0	0.00	0.00	0.00
35 Net Operating	\$26,861,813	\$27,180,061	\$28,023,683	\$28,094,356	\$27,940,571	\$183.83	\$182.82	(\$1.01)
Fund Contributions:								
36 Reserve Funds	\$3,056,640	\$3,515,136	\$2,903,808	\$2,598,144	\$2,903,808	\$17.00	\$19.00	\$2.00
37 Contingency Fund	152,832	152,832	152,832	305,664	611,328	2.00	4.00	2.00
38 Total Fund Contributions	\$3,209,472	\$3,667,968	\$3,056,640	\$2,903,808	\$3,515,136	\$19.00	\$23.00	\$4.00
39 TOTAL BASIC ASSESSMENTS	\$30,071,285	\$30,848,029	\$31,080,323	\$30,998,164	\$31,455,707	\$202.83	\$205.82	\$2.99

GOLDEN RAIN FOUNDATION & TRUST 2020 BUSINESS PLAN

						Per	Manor Per Mo	onth
	2016	2017	2018	2019	2020	2019	2020	Increase/
DESCRIPTION	ACTUALS	ACTUALS	ACTUALS	PLAN	PLAN	ASSESS	SMENT	(Decrease)
Department								
1 Non Work Center	\$102,480	\$41,728	\$20,642	\$0	\$ -	\$0.00	\$0.00	\$0.00
2 Office of the CEO	952,917	797,604	780,111	877,368	831,338	5.74	5.44	(0.30)
3 Resident Services	350,504	606,693	418,754	525,651	194,835	3.44	1.27	(2.17)
4 General Services	5,375,275	5,461,712	5,846,001	5,324,939	5,168,251	34.84	33.82	(1.02)
5 Landscape Services	927,243	714,659	1,434,946	1,251,279	1,091,059	8.19	7.14	(1.05)
6 Broadband Services	2,734,873	2,691,972	2,619,989	2,953,088	1,839,018	19.32	12.03	(7.29)
7 Information Services	1,037,294	968,952	984,666	1,107,658	970,247	7.25	6.35	(0.90)
8 Financial Services	2,369,808	2,902,510	2,778,886	2,908,802	3,099,099	19.03	20.28	1.25
9 Security Services	5,024,980	5,018,163	5,470,496	5,698,883	6,245,256	37.29	40.86	3.57
10 Recreation Services	6,131,803	6,424,814	6,133,945	5,388,536	6,342,982	35.26	41.50	6.24
11 Human Resource Services	485,165	319,982	388,271	275,948	326,669	1.81	2.14	0.33
12 Maintenance & Construction	1,369,471	1,231,272	1,146,976	1,781,977	1,831,817	11.66	11.99	0.33
Total Expenses	\$26,861,813	\$27,180,061	\$28,023,683	\$28,094,129	\$27,940,571	\$183.83	\$182.82	\$1.46
13 (Surplus)/Deficit Recovery	0	0	0	0	0	0.00	0.00	0.00
14 Net Operating	\$26,861,813	\$27,180,061	\$28,023,683	\$28,094,356	\$27,940,571	\$183.83	\$182.82	\$1.46
Fund Contributions:								
15 Reserve Funds	\$3,056,640	\$3,515,136	\$2,903,808	\$2,598,144	\$2,903,808	\$17.00	\$19.00	\$2.00
16 Contingency Fund	152,832	152,832	152,832	305,664	611,328	2.00	4.00	2.00
17 Total Fund Contributions	\$3,209,472	\$3,667,968	\$3,056,640	\$2,903,808	\$3,515,136	\$19.00	\$23.00	\$4.00
10 TOTAL PAGE ACCECNITIES	<u> </u>				624 AFF 707	<u> </u>	\$205.00	\$2.55
18 TOTAL BASIC ASSESSMENTS	\$30,071,285	\$30,848,029	\$31,080,323	\$30,998,164	\$31,455,707	\$202.83	\$205.82	\$2.99

						Increase/	
	2016 Actuals	2017 Actuals	2018 Actuals	2019 Budget	2020 Budget	(Decrease)	VAR %
Non-Assessment Revenues:							
Trust Facilities Fees 41006500 - Trust Facilities Fees	\$2,230,000	\$2,535,000	\$3,607,500	\$4,141,356	\$3,704,250	\$437,106	11%
Total Trust Facilities Fees	2,230,000	2,535,000	3,607,500	4,141,356	3,704,250	437,106	11%
Golf Green Fees							
42001000 - Golf Green Fees - Residents	944,501	920,154	1,225,612	1,364,600	1,269,000	95,600	7%
42001500 - Golf Green Fees - Guests	197,349	207,659	241,579	253,112	246,000	7,112	3%
Total Golf Green Fees	1,141,850	1,127,813	1,467,191	1,617,712	1,515,000	102,712	6%
Golf Operations	400.740	07.000	440,400	407.000	70,000	07.000	050/
42002000 - Golf Driving Range Fees 42003000 - Golf Cart Use Fees	102,713 169,422	97,822 168,764	110,420 162,484	107,000 169,165	70,000 162,000	37,000 7,165	35% 4%
42004000 - Golf Lesson Fees	27,525	25,835	15,985	25,000	15,000	10,000	40%
42005000 - Golf Club Storage Fees 42005500 - Golf Club Rental Fees	0	2,395 78	920 0	2,400 65	2,400 50	0 15	0% 23%
Total Golf Operations	299,660	294,894	289,809	303,630	249,450	54,180	18%
Marshandiaa Salaa							
Merchandise Sales 41501000 - Merchandise Sales - Pro Shop	144,288	191,429	201,529	175,000	195,000	(20,000)	(11%)
41502500 - Merchandise Sales - Fitness	231	1,526	1,135	1,526	1,330	196	13%
41503500 - Merchandise Sales - Broadband 41504500 - Merchandise Sales - Nursery	24,481 1,607	16,710 0	30,055 3,789	25,000 0	31,300 0	(6,300) 0	(25%) 0%
41505000 - Bar Sales	82,685	82,233	76,127	85,000	72,000	13,000	15%
Total Merchandise Sales	253,293	291,898	312,636	286,526	299,630	(13,104)	(5%)
Clubhouse Rentals and Event Fees							
42501000 - Clubhouse Room Rentals - Residents	291,906	249,898	323,965	538,240	326,755	211,485	39%
42501500 - Clubhouse Room Rentals - Exception Rate 42502000 - Clubhouse Event Fees - Residents	4,282 263,114	55,141 291,027	63,419 252,622	88,075 371,362	66,356 276,690	21,719 94,672	25% 25%
42502500 - Clubhouse Event Fees - Non Residents	0	0	988	0	0	0	0%
42503000 - Village Greens Room Rentals - Residents 42503500 - Village Greens Room Rentals - Non Residents	1,642 870	5,899 1,307	5,068 780	6,719 2,940	4,200 1,000	2,519 1,940	37% 66%
Total Clubhouse Rentals and Event Fees	561,814	603,271	646,842	1,007,336	675,001	332,335	33%
Rentals							
43001000 - Garden Plot Rental	43,098	36,945	44,299	52,000	50,000	2,000	4%
43001500 - Shade House Rental Space	0	338	360	0	400	(400)	0%
45506500 - Rental Fee 48001500 - Lease Revenue	21,500 46,800	2,000 49,320	0 58,320	0 45,000	0 58,320	0 (13,320)	0% (30%)
Total Rentals	111,398	88,602	102,979	97,000	108,720	(11,720)	(12%)
Fees and Charges for Services to Residents							
46502000 - Resident Maintenance Fee							
40002000 Resident Maintenance Fee	0	8,240	0	0	0	0	0%
Total Fees and Charges for Services to Residents	<u>0</u>	8,240 8,240	<u>0</u>	<u>0</u>	<u>0</u>	0	0% 0%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion	773,714	8,240 666,983	985,218	0 650,000	985,000	(335,000)	0 % (52%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel	773,714 562,551	8,240 666,983 408,621	985,218 390,250	650,000 500,000	985,000 400,000	(335,000) 100,000	0% (52%) 20%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission	773,714 562,551 72,676 38,891	8,240 666,983 408,621 60,930 69,660	985,218 390,250 95,835 92,981	650,000 500,000 150,000 50,000	985,000 400,000 99,670 57,000	(335,000) 100,000 50,330 (7,000)	(52%) 20% 34% (14%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet	773,714 562,551 72,676 38,891 1,351,327	8,240 666,983 408,621 60,930 69,660 1,460,957	985,218 390,250 95,835 92,981 1,541,444	650,000 500,000 150,000 50,000 1,600,000	985,000 400,000 99,670 57,000 1,600,000	(335,000) 100,000 50,330 (7,000) 0	(52%) 20% 34% (14%) 0%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission	773,714 562,551 72,676 38,891	8,240 666,983 408,621 60,930 69,660	985,218 390,250 95,835 92,981	650,000 500,000 150,000 50,000	985,000 400,000 99,670 57,000	(335,000) 100,000 50,330 (7,000)	(52%) 20% 34% (14%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500	985,000 400,000 99,670 57,000 1,600,000 1,868,000 50,000 2,000	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500	(52%) 20% 34% (14%) 0% (9%) 9% 20%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500 19,000	985,000 400,000 99,670 57,000 1,600,000 1,868,000 50,000 2,000 19,000	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0	(52%) 20% 34% (14%) 0% (9%) 9% 20% 0%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500	985,000 400,000 99,670 57,000 1,600,000 1,868,000 50,000 2,000	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500	(52%) 20% 34% (14%) 0% (9%) 9% 20%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Wideo Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500 19,000 42,500	985,000 400,000 99,670 57,000 1,600,000 1,868,000 50,000 2,000 19,000 38,000	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0 4,500	0% (52%) 20% 34% (14%) 0% (9%) 9% 20% 0% 11%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005500 - Message Board 45005500 - Advertising	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500 19,000 42,500	985,000 400,000 99,670 57,000 1,600,000 1,868,000 50,000 2,000 19,000 38,000	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0 4,500	0% (52%) 20% 34% (14%) 0% (9%) 9% 20% 0% 11%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002500 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714	650,000 500,000 150,000 50,000 1,600,000 1,721,000 2,500 19,000 42,500 4,790,000	985,000 400,000 99,670 57,000 1,600,000 2,000 2,000 19,000 38,000 5,118,670	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0 4,500 (328,670)	0% (52%) 20% 34% (14%) 0% (9%) 9% 20% 11% (7%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005000 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714	650,000 500,000 150,000 50,000 1,600,000 1,721,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680	985,000 400,000 99,670 57,000 1,600,000 2,000 2,000 19,000 38,000 5,118,670	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 4,500 (328,670) (69,996) 61 (255,445)	(52%) 20% 34% (14%) 0% (9%) 9% 20% 0% (7%) (197%) 4% (242%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003500 - Equipment Rental 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001500 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002000 - Interest Income - Money Market 49002500 - Interest Income - Gnma Securities - Discretionary	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776	985,000 400,000 99,670 57,000 1,600,000 2,000 2,000 19,000 38,000 5,118,670	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0 4,500 (328,670)	0% (52%) 20% 34% (14%) 0% (9%) 9% 20% 11% (7%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002500 - Cable Service Call 45002500 - Cable Commission 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001500 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002500 - Interest Income - Money Market 49002500 - Interest Income - Grma Securities - Discretionary 49003000 - TFFF Interest From Financing	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758	985,000 400,000 99,670 57,000 1,600,000 1,868,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443)	(52%) 20% 34% (14%) 0% 9% 20% 0% 11% (7%) (197%) 4% (242%) (1200%) (321%) (51%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003500 - Equipment Rental 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001500 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002000 - Interest Income - Money Market 49002500 - Interest Income - Gnma Securities - Discretionary	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335	650,000 500,000 150,000 50,000 1,600,000 1,721,000 55,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776	985,000 400,000 99,670 57,000 1,600,000 1,868,000 50,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918)	(52%) 20% 34% (14%) 0% 9% 20% 0% 11% (7%) (197%) 4% (242%) (1200%) (321%)
Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002000 - Interest Income - Money Market 49002500 - Interest Income - Gnma Securities - Discretionary 49003000 - TFFF Interest From Financing Total Interest Income Miscellaneous	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896	650,000 500,000 150,000 50,000 1,600,000 1,721,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758 186,062	985,000 400,000 99,670 57,000 1,600,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536)	(52%) 20% 34% (14%) 0% (9%) 9% 20% 0% (11% (7%) (197%) (1200%) (321%) (51%) (243%)
Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002500 - Cable Service Call 45003500 - By Speed Internet 45003500 - Equipment Rental 45003500 - Equipment Rental 45004500 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002500 - Interest Income - Money Market 49002500 - Interest Income - Gnma Securities - Discretionary 49003000 - TFFF Interest From Financing Total Interest Income Miscellaneous 43501000 - Horse Boarding Fee	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896	650,000 500,000 150,000 50,000 1,600,000 1,721,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758 186,062	985,000 400,000 99,670 57,000 1,600,000 1,868,000 50,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536)	(52%) 20% 34% (14%) 0% 9% 20% 0% 11% (7%) (197%) 4% (242%) (1200%) (321%) (51%) (243%)
Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002500 - Cable Service Call 45003000 - High Speed Internet 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001000 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002500 - Interest Income - Money Market 49002500 - Interest Income - Money Market 49002500 - Interest Income - Gmma Securities - Discretionary 49003000 - TFFF Interest From Financing Total Interest Income Miscellaneous 43501000 - Horse Boarding Fee 43501500 - Horse Feed Fee	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896	650,000 500,000 150,000 50,000 1,600,000 1,721,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758 186,062	985,000 400,000 99,670 57,000 1,600,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5000 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536)	(52%) 20% 34% (14%) 0% (9%) 9% 20% 0% 11% (7%) (197%) 4% (242%) (1200%) (51%) (51%) (243%)
Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002000 - Cable Service Call 45002000 - High Speed Internet 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002000 - Interest Income - Gnma Securities - Discretionary 49002000 - TFFF Interest From Financing Total Interest Income Miscellaneous 43501500 - Horse Boarding Fee 43501500 - Horse Feed Fee 43502000 - Horse Trailer Parking Fee 43502500 - Horse Lesson Fee - Resident	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896 63,493 28,764 480 23,498	650,000 500,000 150,000 50,000 1,600,000 1,721,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758 186,062	985,000 400,000 99,670 57,000 1,600,000 2,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536) 25,416 6,500 0 5,240	(52%) 20% 34% (14%) 0% (9%) 9% 20% 11% (7%) (197%) (1200%) (321%) (51%) (243%) 28% 18% 0% 17%
Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002500 - Cable Service Call 45003000 - High Speed Internet 45003500 - Equipment Rental 45004500 - Video Production 45005000 - Wideo Re-Production 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002000 - Interest Income - Gnma Securities - Discretionary 49002500 - Interest From Financing Total Interest Income Miscellaneous 43501500 - Horse Boarding Fee 43502500 - Horse Trailer Parking Fee 43502500 - Horse Trailer Parking Fee 43502500 - Fitness Fee - Guests	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052 73,007 28,547 1,106 27,079 1,056	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786 66,700 29,716 720 25,199 1,614	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896 63,493 28,764 480 23,498 1,168	650,000 500,000 150,000 150,000 1,600,000 1,721,000 2,500 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758 186,062	985,000 400,000 99,670 57,000 1,600,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536) 25,416 6,500 0 5,240 800	(52%) 20% 34% (14%) 0% (9%) 9% 20% 0% 11% (7%) (197%) (1200%) (321%) (51%) (243%) 28% 18% 0% 17% 100%
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002500 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45005000 - Message Board 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002500 - Interest Income - Money Market 49002500 - Interest Income - Gnma Securities - Discretionary 49002500 - Interest Income - Gnma Securities - Discretionary 49003000 - TFFF Interest From Financing Total Interest Income Miscellaneous 43501000 - Horse Boarding Fee 43502500 - Horse Feed Fee 43502500 - Horse Feed Fee 43502500 - Horse Lesson Fee - Resident 44001000 - Fitness Fee - Guests 44001500 - Pool Fee - Guests 44002000 - Bridge Room Fee - Guests	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052 73,007 28,547 1,106 27,079 1,056 13,534 66,680	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786 66,700 29,716 720 25,199 1,614 3,978 64,851	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896 63,493 28,764 480 23,498 1,168 23,999 62,193	650,000 500,000 150,000 1,600,000 1,600,000 2,5000 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758 186,062	985,000 400,000 99,670 57,000 1,600,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598 64,584 28,700 480 25,260 0 62,193	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5000 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536) 25,416 6,500 0 5,240 800 6,000 4,487	(52%) 20% 34% (14%) 0% (9%) 9% 20% 0% 11% (7%) (197%) 4% (242%) (1200%) (243%) 28% 18% 0% 17% 100% 100% 7%
Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002000 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45004500 - Video Re-Production 45005000 - Message Board 45005000 - Message Board 45005000 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002000 - Interest Income - Gnma Securities - Discretionary 49002500 - Interest Income - Gnma Securities - Discretionary 49003000 - TFFF Interest From Financing Total Interest Income Miscellaneous 43501000 - Horse Boarding Fee 43501500 - Horse Feed Fee 43502500 - Horse Lesson Fee - Resident 44001000 - Fitness Fee - Guests 44001500 - Parking Fees - Non Residents	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052 73,007 28,547 1,106 27,079 1,056 13,534 66,680 38,740	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786 66,700 29,716 720 25,199 1,614 3,978 64,851 48,070	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896 63,493 28,764 480 23,498 1,168 2,399 62,193 43,355	650,000 500,000 150,000 150,000 1,600,000 1,600,000 2,500 19,000 42,500 42,500 42,500 435,581 1,534 105,680 733 35,776 6,758 186,062 90,000 35,200 480 30,500 800 6,000 66,680 60,000	985,000 400,000 99,670 57,000 1,600,000 2,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598 64,584 28,700 480 25,260 0 0 62,193 120,000	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5,000 500 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536) 25,416 6,500 0 5,240 800 6,000 4,487 (60,000)	(52%) 20% 34% (14%) 0% (9%) 9% 20% 11% (7%) (197%) 4% (242%) (1200%) (321%) (51%) (243%) 28% 18% 0% 17% 100% 100% 7% (100%)
Total Fees and Charges for Services to Residents Broadband Services 45001000 - Ad Insertion 45001500 - Premium Channel 45002500 - Cable Service Call 45002500 - Cable Commission 45003000 - High Speed Internet 45003500 - Equipment Rental 45004000 - Video Production 45005000 - Message Board 45005000 - Message Board 45005500 - Advertising Total Broadband Services Interest Income 49001000 - Interest Income - Treasury Notes 49001100 - Interest Income - Other Nondiscretionary 49001500 - Interest Income - Treasury Notes - Discretionary 49002500 - Interest Income - Money Market 49002500 - Interest Income - Gnma Securities - Discretionary 49002500 - Interest Income - Gnma Securities - Discretionary 49003000 - TFFF Interest From Financing Total Interest Income Miscellaneous 43501000 - Horse Boarding Fee 43502500 - Horse Feed Fee 43502500 - Horse Feed Fee 43502500 - Horse Lesson Fee - Resident 44001000 - Fitness Fee - Guests 44001500 - Pool Fee - Guests 44002000 - Bridge Room Fee - Guests	773,714 562,551 72,676 38,891 1,351,327 1,421,000 63,799 2,977 20,000 42,455 4,349,389 2,856 0 231,435 589 147,819 5,353 388,052 73,007 28,547 1,106 27,079 1,056 13,534 66,680	8,240 666,983 408,621 60,930 69,660 1,460,957 1,608,265 51,289 2,497 18,000 34,704 4,381,905 3,230 0 247,126 2,511 115,494 6,424 374,786 66,700 29,716 720 25,199 1,614 3,978 64,851	985,218 390,250 95,835 92,981 1,541,444 1,694,604 46,795 2,443 22,325 35,819 4,907,714 87,110 1,216 297,958 7,861 124,335 8,416 526,896 63,493 28,764 480 23,498 1,168 23,999 62,193	650,000 500,000 150,000 1,600,000 1,600,000 2,5000 19,000 42,500 4,790,000 35,581 1,534 105,680 733 35,776 6,758 186,062	985,000 400,000 99,670 57,000 1,600,000 2,000 19,000 38,000 5,118,670 105,577 1,474 361,125 9,528 150,694 10,200 638,598 64,584 28,700 480 25,260 0 62,193	(335,000) 100,000 50,330 (7,000) 0 (147,000) 5000 0 4,500 (328,670) (69,996) 61 (255,445) (8,794) (114,918) (3,443) (452,536) 25,416 6,500 0 5,240 800 6,000 4,487	(52%) 20% 34% (14%) 0% (9%) 9% 20% 0% 11% (7%) (197%) 4% (242%) (1200%) (243%) 28% 18% 0% 17% 100% 100% 7%

						Increase/	
	2016 Actuals	2017 Actuals	2018 Actuals	2019 Budget	2020 Budget	(Decrease)	VAR %
44005500 - Clubhouse Catering Fee 44006000 - Tickets Sales - Residents	14,977 11,919	25,980 805	19,038 50	26,880 1,050	20,855 805	6,025 245	22% 23%
44006500 - Sponsorship Income	45,469	34,027	40,585	21,650	34,000	(12,350)	(57%)
45507500 - Key Replacement Fee 46001000 - RV Storage Fee	(23) 62,245	0 60,308	0 110,559	0 100,000	0 100.000	0	0% 0%
46001500 - RV Storage r ee	02,243	(292)	0	0	0	0	0%
46002000 - Traffic Violation	58,789	56,828	89,606	57,000	60,000	(3,000)	(5%)
46002500 - Smoke Detector Installation & Repair 46003500 - Security Standby Fee	13 3,631	0 200	0 4,500	0 200	0 4,500	0 (4,300)	0% (2150%)
46004000 - Estate Sale Fee	5,970	4,680	3,290	4,100	4,000	100	2%
46004500 - Resident Violations	4,220	3,468	3,388	0	0	0	0%
44501000 - Additional Occupant Fee 44502000 - Variance Processing Fee	126,462 0	132,675 0	221,697 (36)	250,000 0	187,950 0	62,050 0	25% 0%
44503500 - Resale Processing Fee	11,340	9,576	18,144	15,000	15,000	Ö	0%
44504000 - Resident Id Card Fee	25,700	22,920	20,570	28,000	25,000	3,000	11%
44504500 - Notary Fee 44506000 - Photo Copy Fee	(29) 74,534	20 75,844	10 74,286	50 78,000	0 80,000	50 (2,000)	100% (3%)
44506500 - Auto Decal Fee	4,263	39,403	45,567	110,000	80,000	30,000	27%
44507000 - Golf Cart Electric Fee	124	(310)	0	0	0	0	0%
44507500 - Carport Space Rental Fee 47001000 - Cash Discounts - Accounts Payable	0 629	0 432	0 19	4,800 0	0	4,800 0	100% 0%
47001500 - Late Fee Revenue	6,198	8,398	8,966	25,000	29,050	(4,050)	(16%)
47002000 - Collection Administrative Fee 48001000 - Legal Fee	0 135	0 30	7,000 0	0	0	0	0% 0%
46005500 - Disaster Task Force	3,849	4,527	5,568	4,000	3,000	1,000	25%
49009000 - Miscellaneous Revenue	28,551	9,912	22,308	1,477	3,250	(1,773)	(120%)
Total Miscellaneous	867,830	899,635	1,119,143	1,189,884	1,135,899	53,985	5%
Total Non-Assessment Revenue	10,203,287	10,606,044	12,980,709	13,619,506	13,445,218	174,288	1%
Expenses:							
Employee Compensation							
51011000 - Salaries & Wages - Regular	11,082,836	11,830,970	11,756,692	12,487,916	13,236,339	748,423	6%
51021000 - Union Wages - Regular 51041000 - Wages - Overtime	3,429,434 270,266	3,234,350 336,619	3,393,625 248,272	3,549,284 63,955	3,411,080 206,765	(138,204) 142,810	(4%) 223%
51051000 - Union Wages - Overtime	81,523	85,899	63,835	58,804	56,463	(2,341)	(4%)
51061000 - Holiday & Vacation 51071000 - Sick	1,267,378 282,326	583,261 335,113	1,496,487 402,238	1,133,606 462,393	1,163,314 474,510	29,709 12,117	3% 3%
51071000 - Sick - Sick - Fart Time	202,320	0	402,238	2,439	32,652	30,213	1239%
51091000 - Missed Meal Penalty	15,578	31,166	68,254	9,647	23,678	14,030	145%
51101000 - Temporary Help 51981000 - Compensation Accrual	391,403 193,436	416,015 (35,670)	111,705 272,742	24,601 5,262	34,627 0	10,026 (5,262)	41% (100%)
Total Employee Compensation	17,014,180	16,817,722	17,813,850	17,797,907	18,639,428	841,521	5%
Communication Polated							
Compensation Related 52411000 - F.I.C.A.	1,209,006	1,234,186	1,277,987	1,337,562	1,387,023	49,460	4%
52421000 - F.U.I.	102,654	107,112	24,526	33,814	20,846	(12,967)	(38%)
52431000 - S.U.I. 52441000 - Union Medical	149,660 1,047,899	140,498 1,119,796	216,584 1,187,726	140,575 1,243,793	133,946 1,092,271	(6,629) (151,522)	(5%) (12%)
52451000 - Workers' Compensation Insurance	891,673	741,513	1,167,493	1,095,771	846,504	(249,267)	(23%)
52461000 - Non Union Medical & Life Insurance	972,600	937,196	1,065,155	1,261,089	1,317,270	56,181	4%
52461500 - VUL Premium 52461550 - VUL Interest	0	0	20,372 (643)	0	0	0	0% 0%
52471000 - Union Retirement Plan	220,096	202,582	210,850	203,265	191,007	(12,258)	(6%)
52481000 - Non-Union Retirement Plan	173,704	304,234	258,491	444,331	468,608	24,277	5%
52491000 - Resident Staff Benefits 52981000 - Compensation Related Accrual	96,918 2,593	772 3,072	0 18,681	0 2,091	0	0 (2,091)	0% (100%)
Total Compensation Related	4,866,803	4,790,960	5,447,221	5,762,290	5,457,474	(304,816)	(5%)
Materials and Supplies	•		· · ·	· ·	· · ·	•	
53001000 - Materials & Supplies	1,405,420	1,347,798	1,100,835	1,355,573	1,506,757	151,184	11%
53002000 - Expense To Fixed Assets	(113,895)	0	0	0	0	0	0%
53002500 - Printed Membership Materials 53003000 - Materials Direct	0 217,248	551 277,229	1,239 (2,404)	0	0	0	0% 0%
53003500 - Materials Direct 53003500 - Materials Direct - Grf	171,652	282,802	438,366	450,766	363,077	(87,689)	(19%)
53004000 - Freight	36,711	33,336	37,545	39,185	38,443	(742)	(2%)
Total Materials and Supplies	1,717,137	1,941,717	1,575,580	1,845,524	1,908,277	62,754	3%
Cost of Goods Sold						,	,,,
53101000 - Cost Of Sales - Warehouse 53101500 - Cost Of Sales - Pro Shop	51,151 120,401	2,467 153,385	9,373 171,689	16,396 140,000	10,310 146,000	(6,086) 6,000	(37%) 4%
53102000 - Cost Of Sales - Pro Shop 53102000 - Cost Of Sales - Alcohol	19,253	25,080	19,508	22,000	20,000	(2,000)	(9%)
53103500 - Earthquake Materials	4,056	16,477	10,712	15,000	15,000	0	0%
Total Cost of Goods Sold	194,861	202,658	211,310	193,396	191,310	(2,086)	(1%)
Community Events							
53201000 - Community Events	336,348	425,255	430,812	422,945	457,505	34,560	8%
Total Community Events	336,348	425,255	430,812	422,945	457,505	34,560	8%
Utilities and Telephone							
	00=00=	070 000	000 00=	007 000	040 000	E4 000	601
53301000 - Electricity	937,395	973,888	868,997	867,238	918,920	51,682	6%

						Increase/	
	2016 Actuals	2017 Actuals	2018 Actuals	2019 Budget	2020 Budget	(Decrease)	VAR %
53301500 - Sewer	85,212	84,469	81,822	85,025	87,342	2,317	3%
53302000 - Water	654,765	711,535	694,692	667,328	728,407	61,079	9%
53302500 - Trash 53303500 - Gas	174,117 179,211	176,089 219,145	188,688 217,034	192,991 188,680	194,531 212,140	1,539 23,460	1% 12%
53304000 - Telephone	217,701	251,088	247,588	246,000	263,008	17,008	7%
Total Utilities and Telephone	2,248,400	2,416,214	2,298,821	2,247,262	2,404,348	157,085	7%
F 1 10"							
Fuel and Oil 53304500 - Fuel & Oil For Vehicles	443,229	436,786	510,572	440,000	521,600	81,600	19%
Total Fuel and Oil	443,229	436,786	510,572	440.000	521,600	81,600	19%
	,	,	,	,	,	,	
Legal Fees	700 500	440.400	050 400	077 500	0.47 500	(00.070)	(00/)
53401500 - Legal Fees	769,563	440,123 440.123	856,126	377,500	347,530	(29,970)	(8%)
Total Legal Fees	769,563	440,123	856,126	377,500	347,530	(29,970)	(8%)
Professional Fees							
53402000 - Audit & Tax Preparation Fees	121,476	124,382	126,167	130,000	132,000	2,000	2%
53402500 - Payroll System Fees 53403500 - Consulting Fees	120,124 652,039	119,761 316,877	150,359 370,334	147,000 424,367	150,000 435,744	3,000 11,377	2% 3%
53404500 - Fees	3,000	5,000	5,400	5,000	6,000	1,000	20%
Total Professional Fees	896,639	566,021	652,260	706,367	723,744	17,377	2%
Equipment Rental 53501000 - Space, Rent/Lease	788	0	239	800	0	(800)	(100%)
53501500 - Space, Renizease 53501500 - Equipment Rental/Lease Fees	185,952	273,641	223,162	225,440	221,670	(3,770)	(2%)
Total Equipment Rental	186,739	273,641	223,401	226,240	221,670	(4,570)	(2%)
		·	•	•	•	, ,	, ,
Outside Services 53601000 - Bank Fees	236	20 160	22 245	97.000	44 500	(42 500)	(400/)
53601500 - Credit Card Transaction Fees	99,677	38,160 113,616	32,245 144,695	87,000 121,695	44,500 170,132	(42,500) 48,437	(49%) 40%
53602000 - Merchant Account Fees	14,530	15,980	19,125	15,748	18,073	2,325	15%
53602500 - Licensing Fees	3,665	11,000	3,500	5,900	22,400	16,500	280%
53603000 - Permit Fees 53603500 - Inspection Fees	3,643 279	14,960 0	15,755 0	7,000 280	7,000 0	0 (280)	0% (100%)
54603500 - Inspection rees 54603500 - Outside Services Direct	64,746	(16,891)	95,705	0	50,000	50,000	0%
53704000 - Outside Services	780,486	1,412,050	1,518,693	1,454,158	1,874,123	419,966	29%
Total Outside Services	967,263	1,588,877	1,829,718	1,691,781	2,186,228	494,448	29%
Panaira and Maintanana							
Repairs and Maintenance 53701000 - Equipment Repair & Maint	422,148	311,338	457,099	553,112	454,354	(98,758)	(18%)
53702000 - Street Repair & Maint	608	0	0	1,000	1,000	0	0%
53702500 - Building Repair & Maint	258,087	368,752	336,958	361,945	350,448	(11,497)	(3%)
53703000 - Elevator /Lift Maintenance 53703500 - Water Softener	11,532 3,540	10,739 3,260	7,324 2,174	10,742 4,310	11,098 3,622	356 (688)	3% (16%)
Total Repairs and Maintenance	695,915	694,089	803,555	931,109	820,522	(110,587)	(12%)
Total Ropallo and maniconalido	000,010	004,000	000,000	001,100	020,022	(110,001)	(1270)
Other Operating Expense							
53604000 - Pest Control Fees	3,138 12,702	28,345 8,745	34,599	55,687 16,140	52,842	(2,845)	(5%) (12%)
53801000 - Mileage & Meal Allowance 53801500 - Travel & Lodging	7,482	4,633	8,273 4,959	16,140 14,914	14,152 13,288	(1,988) (1,626)	(12%)
53802000 - Uniforms	116,129	146,058	124,532	127,207	126,580	(627)	0%
53802500 - Dues & Memberships	11,401	5,912	11,228	15,404	13,804	(1,600)	(10%)
53803000 - Subscriptions & Books 53803500 - Training & Education	7,618 46,863	8,235 59,690	7,549 58,431	9,408 92,267	14,209 105,915	4,801 13,647	51% 15%
53804000 - Staff Support	41,384	45,350	40,987	61,858	96,010	34,152	55%
53901000 - Benefit Administrative Fees	3,906	2,298	33	4,000	4,000	0	0%
53901500 - Volunteer Support	15,565	14,612	4,364	16,149	16,129	(20)	0%
53902000 - Physical Examinations 53902500 - Recruiting Fees	34,985 38,424	58,852 74,032	43,252 133,326	41,120 115,000	41,120 150,000	0 35,000	0% 30%
53903000 - Safety	47,927	123,119	115,838	111,632	110,636	(996)	(1%)
54001000 - Board Relations	6,446	3,654	7,049	29,667	18,980	(10,687)	(36%)
54001500 - Public Relations	17,071	26,846	55,077	28,500	2,500	(26,000)	(91%)
54002000 - Postage 54002500 - Filing Fees / Permits	20,780 40,727	18,484 36,145	17,539 48,093	32,889 35,974	21,495 66,821	(11,394) 30,847	(35%) 86%
54502500 - Cable Promotions	3,934	3,859	4,208	3,500	3,500	0	0%
Total Other Operating Expense	476,481	668,871	719,334	811,316	871,981	60,665	7%
Internal Francisco							
Interest Expense 54201500 - Mortgage Interest Expense	47,229	13,732	0	0	0	0	0%
Total Interest Expense	47,229	13,732		0			0%
	,==9	· -,· -=	-	•	J	•	3,0
Income Taxes	04.040	(00.000)	(05.54.0)	05.000	2	(05.000)	(4000/)
54301000 - State & Federal Income Taxes Total Income Taxes	34,218 34,218	(22,686) (22,686)	(25,511)	25,000 25,000	0	(25,000) (25,000)	<u>(100%)</u> (100%)
rotal income rakes	34,210	(22,000)	(25,511)	20,000	U	(23,000)	(100%)
Property and Sales Tax							
54301500 - State & Local Taxes	91,498	112,707	96,849	89,850	102,200	12,350	14%
54302000 - Property Taxes Total Property and Sales Tax	3,151 94,649	3,151 115,858	3,151 100,000	2,138 91,988	2,510 104,710	372 12,722	17% 14%
Total Froperty and Jaies Tax	34,043	113,030	100,000	31,300	104,710	12,122	14 /0

						Increase/	
	2016 Actuals	2017 Actuals	2018 Actuals	2019 Budget	2020 Budget	(Decrease)	VAR %
54401000 - Hazard & Liability Insurance	974,155	1,044,271	1,127,724	1,167,946	1,215,153	47,207	4%
54401500 - D&O Liability	173,648	105,688	57,433	59,159	59,523	364	1%
54402000 - Property Insurance	76,395	67,029	72,443	71,160	80,747	9,587	13%
54402500 - Auto Liability Insurance	(12,076)	8,886	4,566	13,000	13,000	0	0%
54403000 - General Liability Insurance	(46,918)	3,240	3,511	3,600	3,600	0	0%
54403500 - Property Damage	1,320	0	0	10,000	10,000	0	0%
54404000 - Insurance Deductible	26,903	7,977	0	0	0	0	0%_
Total Insurance	1,193,427	1,237,090	1,265,678	1,324,866	1,382,023	57,157	4%
Cable Programming/Copyright/Franchise							
54501000 - Cable - Programming Fees	4,168,907	4,450,577	4,736,006	4,600,000	3,600,000	(1,000,000)	(22%)
54501500 - Cable - Copyright Fees	40,629	45,863	66,222	55,000	67,000	12,000	22%
54502000 - Cable - City of Laguna Woods Franchise Fees	244,044	277,979	282,261	267,500	360,000	92,500	35%
54503000 - Production Fees	75	526	0	0	0	0	0%_
Total Cable Programming/Copyright/Franchise	4,453,654	4,774,945	5,084,489	4,922,500	4,027,000	(895,500)	(18%)
Investment Expense							
54201000 - Investment Expense	47,014	47,375	47,516	41,287	41,287	0	0%
Total Investment Expense	47,014	47,375	47,516	41,287	41,287	0	0%
Net Allocation to Mutuals							
48501000 - Allocated To Grf Departments	(6,001,902)	(7,971,524)	(6,687,103)	(6,164,916)	(7,034,855)	(869,939)	(14%)
48502500 - Mutual General Operating	(28,969)	(123,357)	(123,357)	0	0	0	0%
54602500 - Allocated Expenses	3,878,605	5,942,298	4,340,029	3,775,392	3,889,541	114,150	3%_
Total Net Allocation To Mutuals	(2,152,267)	(2,152,582)	(2,470,431)	(2,389,525)	(3,145,314)	(755,789)	(32%)
Uncollectible Accounts							
54602000 - Bad Debt Expense	16,397	20,933	17,360	25,250	7,750	(17,500)	(69%)
Total Uncollectible Accounts	16,397	20,933	17,360	25,250	7,750	(17,500)	(69%)
(Gain)/Loss on Sale or Trade							
54101000 - (Gain)/Loss - Warehouse Sales	(13,171)	(1,098)	133,344	(67,500)	(67,500)	0	0%
54101500 - (Gain)/Loss On Investments	(4,508)	30	17,492	0	0	0	0%
Total (Gain)/Loss on Sale or Trade	(17,679)	(1,069)	150,835	(67,500)	(67,500)	0	0%
Total Expenses	34,530,199	35,296,531	37,542,495	37,427,503	37,101,574	(325,929)	(1%)
Excess of Revenues Over Expenses	(\$24,326,912)	(\$24,690,487)	(\$24,561,787)	(\$23,807,997)	(\$23,656,356)	(\$151,641)	(49/)
Excess of Revenues Over Expenses	(\$24,320,312)	(\$24,030,467)	(\$24,001,101)	(\$23,001,391)	(♥∠3,000,350)	(\$151,041)	(1%)

GOLDEN RAIN FOUNDATION & TRUST 2020 RESERVES PLAN Projected Fund Balances

			Beginning					-	Assessment				ENDING
Fund	Year		Balance		Interest	C	ontributions		PMPM	E	xpenditures*		BALANCE
RESERVE	2019	\$	22,957,750	\$	364,139	\$	6,311,844	\$	17.00	\$	(10,611,458)	\$	19,022,27
FUND	2020	\$	19,022,275	\$	295,495	\$	6,617,508	\$	19.00	\$	(10,891,159)	\$	15,044,11
	2021	\$	15,044,119	\$	231,827	\$	7,529,472	\$	21.00	\$	(11,123,177)	\$	11,682,24
	2022	\$	11,682,242	\$	219,092	\$	7,835,136	\$	23.00	\$	(6,160,445)	\$	13,576,02
	2023	\$	13,576,025	\$	208,706	\$	8,293,632	\$	26.00	\$	(11,593,589)	\$	10,484,77
CONTINGENCY	2019	\$ \$	429,001 240.472	\$ \$	5,807 5,182	\$ \$	305,664 611,328	\$ \$	2.00 4.00	\$ \$	(500,000) (500,000)		240,47 356,98
FUND													
FUND	2020	•				•	· · · · · · · · · · · · · · · · · · ·	_			. , ,		
FUND	2021	\$	356,982	\$	7,108	\$	611,328	\$	4.00	\$	(513,000)	\$	462,41
FUND		•				•	· · · · · · · · · · · · · · · · · · ·	_			. , ,	\$	462,41 556,58
	2021 2022 2023	\$ \$	356,982 462,418 556,585	\$ \$	7,108 8,839 10,373	\$	611,328 611,328 611,328	\$	4.00 4.00 4.00	\$ \$	(513,000) (526,000) (539,000)	\$	462,41 556,58 639,28
FUND TOTAL	2021 2022 2023 2019	\$ \$	356,982 462,418 556,585 23,386,751	\$ \$	7,108 8,839 10,373	\$ \$	611,328 611,328 611,328 611,328	\$ \$ \$	4.00 4.00 4.00	\$ \$	(513,000) (526,000) (539,000) (11,111,458)	\$ \$	462,41 556,58 639,28
	2021 2022 2023 2019 2020	\$ \$ \$ \$	356,982 462,418 556,585 23,386,751 19,262,747	\$ \$ \$ \$	7,108 8,839 10,373 369,946 300,677	\$ \$ \$	611,328 611,328 611,328 611,328 6,617,508 7,228,836	\$ \$ \$	4.00 4.00 4.00 19.00 23.00	\$ \$ \$ \$	(513,000) (526,000) (539,000) (11,111,458) (11,391,159)	\$ \$ \$ \$	462,41 556,58 639,28 19,262,74 15,401,10
	2021 2022 2023 2023 2019 2020 2021	\$ \$ \$ \$	356,982 462,418 556,585 23,386,751	\$ \$ \$ \$	7,108 8,839 10,373 369,946 300,677 238,935	\$ \$	611,328 611,328 611,328 611,328	\$ \$ \$	4.00 4.00 4.00 19.00 23.00 25.00	\$ \$ \$ \$ \$	(513,000) (526,000) (539,000) (11,111,458)	\$ \$ \$ \$	19,262,74 15,401,10
	2021 2022 2023 2019 2020	\$ \$ \$ \$	356,982 462,418 556,585 23,386,751 19,262,747	\$ \$ \$ \$	7,108 8,839 10,373 369,946 300,677	\$ \$ \$	611,328 611,328 611,328 611,328 6,617,508 7,228,836	\$ \$ \$	4.00 4.00 4.00 19.00 23.00	\$ \$ \$ \$	(513,000) (526,000) (539,000) (11,111,458) (11,391,159)	\$ \$ \$ \$ \$	462,41 556,58 639,28 19,262,74 15,401,10

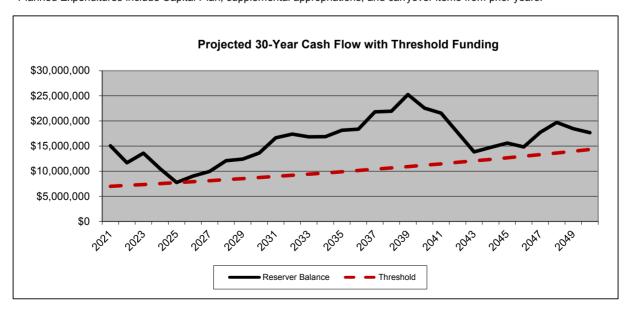
^{*} Planned Expenditures include Capital Plan items, supplemental appropriations, and carryover items from prior years.

GOLDEN RAIN FOUNDATION & TRUST 2020 RESERVES PLAN Reserves 30-Year Funding Plan

Threshold (Min Balance): \$7,000,000
Indexed for inflation

j							IIIQ	exed for inflation	ווע			
V = = =	_	ASS Manor Month	essn Co	Total		Interest Earnings		Facilities Fee	F :	Planned xpenditures ¹		Reserve Balance
<u>Year</u> 2019					Φ.		Φ			•	ው	
	\$	17.00	\$	2,598,144	\$	364,139	\$	3,713,700	\$	(10,611,458)	\$	19,022,275
2020	\$	19.00	\$	2,903,808	\$	295,495	\$	3,713,700	\$	(10,891,159)	\$	15,044,119
2021	\$	21.00	\$	3,209,472	\$	231,827	\$	4,320,000	\$	(11,123,177)	\$	11,682,241
2022	\$	23.00	\$	3,515,136	\$	219,093	\$	4,320,000	\$	(6,160,445)	\$	13,576,025
2023	\$	26.00	\$	3,973,632	\$	208,706	\$	4,320,000	\$	(11,593,589)	\$	10,484,774
2024	\$	29.00	\$	4,432,128	\$	158,261	\$	4,320,000	\$	(11,634,740)	\$	7,760,423
2025	\$	29.00	\$	4,432,128	\$	145,736	\$	4,320,000	\$	(7,617,432)	\$	9,040,855
2026	\$	28.00	\$	4,279,296	\$	164,760	\$	4,320,000	\$	(7,851,240)	\$	9,953,671
2027	\$	27.00	\$	4,126,464	\$	191,364	\$	4,320,000	\$	(6,483,686)	\$	12,107,813
2028	\$	26.00	\$	3,973,632	\$	212,810	\$	4,320,000	\$	(8,188,155)	\$	12,426,100
2029	\$	25.00	\$	3,820,800	\$	226,051	\$	4,320,000	\$	(7,158,545)	\$	13,634,406
2030	\$	24.00	\$	3,667,968	\$	262,699	\$	4,320,000	\$	(5,234,010)	\$	16,651,063
2031	\$	23.00	\$	3,515,136	\$	295,090	\$	4,320,000	\$	(7,412,634)	\$	17,368,655
2032	\$	22.00	\$	3,362,304	\$	296,629	\$	4,320,000	\$	(8,519,198)	\$	16,828,390
2033	\$	21.00	\$	3,209,472	\$	292,427	\$	4,320,000	\$	(7,765,980)	\$	16,884,309
2034	\$	20.00	\$	3,056,640	\$	303,965	\$	4,320,000	\$	(6,406,423)	\$	18,158,491
2035	\$	19.00	\$	2,903,808	\$	316,795	\$	4,320,000	\$	(7,335,630)	\$	18,363,464
2036	\$	19.00	\$	2,903,808	\$	348,621	\$	4,320,000	\$	(4,108,369)	\$	21,827,524
2037	\$	19.00	\$	2,903,808	\$	379,758	\$	4,320,000	\$	(7,477,993)	\$	21,953,097
2038	\$	19.00	\$	2,903,808	\$	409,360	\$	4,320,000	\$	(4,345,989)	\$	25,240,276
2039	\$	19.00	\$	2,903,808	\$	414,616	\$	4,320,000	\$	(10,319,687)	\$	22,559,013
2040	\$	19.00	\$	2,903,808	\$	382,724	\$	4,320,000	\$	(8,601,917)	\$	21,563,628
2041	\$	19.00	\$	2,903,808	\$	340,571	\$	4,320,000	\$	(11,428,715)	\$	17,699,292
2042	\$	19.00	\$	2,903,808	\$	273,546	\$	4,320,000	\$	(11,359,961)	\$	13,836,685
2043	\$	19.00	\$	2,903,808	\$	247,838	\$	4,320,000	\$	(6,572,822)	\$	14,735,509
2044	\$	19.00	\$	2,903,808	\$	263,214	\$	4,320,000	\$	(6,613,245)	\$	15,609,286
2045	\$	19.00	\$	2,903,808	\$	264,077	\$	4,320,000	\$	(8,262,102)	\$	14,835,069
2046	\$	19.00	\$	2,903,808	\$	282,474	\$	4,320,000	\$	(4,611,250)	\$	17,730,101
2047	\$	19.00	\$	2,903,808	\$	324,784	\$	4,320,000	\$	(5,565,839)	\$	19,712,854
2048	\$	19.00	\$	2,903,808	\$	331,114	\$	4,320,000	\$	(8,807,937)	\$	18,459,839
2049	\$	19.00	\$	2,903,808	\$	313,493	\$	4,320,000	\$	(8,315,679)	\$	17,681,461

¹ Planned Expenditures include Capital Plan, supplemental appropriations, and carryover items from prior years.



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GOLDEN RAIN FOUNDATION & TRUST Equipment Planned Expenditures 2020 RESERVES PLAN

ı							computers		rimess	Facilities	Гa	Landscape	Egu	Equipment	Sec	Security	Center		Vehicles		Tota/
	0	s	420,000	s	282,900	s	166,000 \$	s.	\$ 0	128,000	\$	347,000	s	000'09	\$	20,000 \$		\$	2,142,000	\$	3,665,900
6,	200	s	588,000	s	298,000	s	928,000	\$	27,000 \$	177,000	\$	237,200	s	105,000	s	5,000 \$		0	1,444,000	\$	3,815,700
	0	ક	614,500	ક્ર	15,000	ક	720,000 \$	\$	49,100 \$	1,179,000	\$	220,000	ક	135,000	s	\$ 0		\$	1,333,000	\$	4,265,600
	0	\$	005,299	\$	000'09	\$	60,000	\$	44,000 \$	55,000	\$ (260,000	\$	100,000	\$	10,000 \$		\$ 0	1,225,000	\$ 0	2,481,500
~	8,000	\$	872,500	\$	7,000	\$,008,000	\$	27,000 \$	73,000	\$	390,000	\$	115,000	\$	0 \$		0 \$	1,230,000	\$ 0	3,740,500
	0	\$	679,500	\$	31,000	\$	100,000	\$	27,000 \$	45,000	\$	182,000	\$	168,000	\$	10,000 \$		0 \$	1,538,000	\$ 0	2,780,500
_	18,000	\$	567,500	s	76,000	\$	459,000	\$ 1.	34,100 \$	130,500	\$	0	\$	100,000	s	10,000 \$		\$ 0		\$ 0	1,495,100
	0	s	739,500	s	40,000	s	500,000	\$	\$ 000'44	25,000	\$	15,000	s	125,000	s	\$		0	96,000	\$	1,617,500
(C)	36,500	ક	607,500	s	292,000	\$	150,000 \$	\$	27,000 \$	166,000	\$	95,000	s	120,100	s	\$		0		\$	1,494,100
_	11,000	ક	422,500	s	16,000	\$	378,000 \$	\$	27,000 \$	300,000	\$	110,000	s	100,000	s	10,000 \$		0	1,787,550	\$	3,162,050
	0	\$	317,500	s	455,000	\$	20,000	\$	66,100 \$	375,000	\$	311,200	\$	100,000	\$	10,000 \$		\$ 0	887,000	\$ 0	2,541,800
_	18,000	s	442,500	s	38,000	s	580,000	8	27,000 \$		\$	0	s	105,000	s	\$		0	1,444,000	9	2,654,500
	0	s	351,500	s	38,000	\$,500,000	8	27,000 \$	97,000	\$	0	s	235,000	s	10,000 \$		0	1,333,000	49	3,591,500
٠,	48,000	s	417,500	↔	134,000	υ	930,000	\$	27,000 \$	155,000	8	000'09	s	101,100	s	0		0	1,225,000	\$	3,097,600
~	130,000	\$	547,500	s	25,000	s	117,000 \$	\$	49,100 \$	53,000	\$	105,000	s	110,000	s	\$ 0		0	1,326,000	\$	2,462,600
	6,500	s	527,500	s	306,800	s	0	\$	27,000 \$	13,000	\$	182,000	s	168,000	s	20,000 \$		0	2,722,000	\$	3,972,800
_	18,000	\$	340,500	s	91,000	\$	620,000	\$ 1	112,000 \$)	\$ 0	20,000	\$	100,000	\$	\$ 0		\$ 0		\$ 0	1,301,500
	0	\$	514,500	s	45,000	\$	\$ 000,026	\$	94,000 \$	220,000	\$	0	\$	122,000	\$	\$ 0		\$ 0		\$ 0	1,915,500
`	12,000	ક	417,500	s	327,000	s	20,000	\$ 1;	99,100 \$	160,500	\$	95,000	ક	120,100	s	10,000 \$		\$		\$	1,361,200
	0	s	434,500	s	000'9	s	68,000	\$	27,000 \$	835,000	\$	327,200	s	265,000	s	\$		0	1,787,550	\$	3,750,250
(,)	36,000	ક	342,500	s	400,000	\$	1,000,000	\$	27,000 \$	153,000	\$	474,000	s	100,000	s	10,000 \$		\$	887,000	\$	3,429,500
	11,000	ક	317,500	ક્ર	74,000	ક	570,000 \$	\$	27,000 \$	165,000	\$	215,000	ક	105,000	s	10,000 \$		\$	1,540,000	\$	3,034,500
	6,500	\$	354,500	\$	45,000	\$	000,609	\$	49,100 \$	887,000	\$ (200,000	\$	140,000	\$	\$ 0		\$ 0	1,333,000	\$ 0	3,624,100
	18,000	\$	442,500	s	25,000	\$	\$ 000'09	\$	27,000 \$	45,000	\$	280,000	\$	100,000	\$	\$ 0		\$ 0	1,225,000	\$ 0	2,212,500
	0	\$	522,500	s	25,000	\$	158,000	\$	44,000 \$	36,000	\$	90,000	\$	100,000	\$	10,000 \$		\$ 0	1,230,000	\$ 0	2,215,500
	0	\$	492,500	s	138,000	\$	370,000	\$	27,000 \$	35,000	\$	182,000	\$	168,000	\$	10,000 \$		\$ 0	1,538,000	\$ 0	2,960,500
	0	\$	354,500	s	61,000	\$	490,000	\$ 1.	34,100 \$	77,000	\$	0	\$	100,000	\$	\$ 0		\$ 0		\$ 0	1,216,600
	18,000	\$	691,500	s	38,000	\$	\$ 000,095	\$	\$ 000'22	25,000	\$	0	\$	210,000	\$	10,000 \$		\$ 0		\$ 0	1,629,500
	000'09	ક	317,500	s	169,000	\$	\$ 000,088,	\$	27,000 \$	396,000	\$	147,200	s	100,000	s	\$		0	96,000	\$	3,142,700
$\overline{}$	136,500	\$	462,500	s	15,000	\$	100,000	\$	27,000 \$	170,000	\$	90,000	\$	100,000	\$	\$ 0		\$ 0	1,787,550	\$ 0	2,888,550
9	608,500	\$ 14	14,788,000	\$ 3	3,573,700	\$ 14	14,981,000 \$	\$ 1,5	\$ 002,095,	6,176,000	\$	4,634,800	\$	3,777,300	\$ 2	\$ 000,592		\$	31,156,650	S	81,521,650

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GOLDEN RAIN FOUNDATION & TRUST Facilities Planned Expenditures 2020 RESERVES PLAN

Broadband Services Clut	ð
0	363,200 \$
0 \$ 2,875,000 \$ 65,000	2,875,000 \$ 65,
0 \$ 125,000 \$	125,000
0 \$ 5,145,000 \$	5,145,000
0 \$ 5,180,000 \$	5,180,000
0 \$ 2,462,200 \$	2,462,200
0 \$ 4,210,000 \$	4,210,000
\$ 12	2,016,000 \$ 12
28,300	28,300 \$
0 \$ 1,140,000 \$	1,140,000
0 \$ 495,000 \$	495,000
0 \$ 2,070,000 \$	2,070,000
0 \$ 50,000 \$ 45,000	\$ 000'09
0 \$ 712,000 \$	712,000
0 \$ 495,000 \$ 6,400	495,000 \$ 6
0 \$ 69,200 \$ 45,000	69,200 \$
0 \$ 416,000 \$	416,000
0 \$ 1,456,000 \$	1,456,000
101,000	101,000 \$ 5,
0 \$ 1,140,000 \$	1,140,000
95,000	95,000
0 \$ 2,005,000 \$	2,005,000
0 \$ 50,000 \$ 120,000	20,000 \$
0 \$ 289,300 \$	289,300
0 \$ 0 \$ 20,	\$ 0
0 \$ 516,000 \$	516,000
0 \$ 115,000 \$	115,000
0 \$ 31,000 \$ 25,000	0,0
0 \$ 714,000 \$	31,000 \$
	31,000 \$
	31,000 \$ 714,000 \$ 0 \$

Figures represent 2019 dollars and do not include inflation or carryover items, which are considered on the 30-year Funding Plan.



STAFF REPORT

DATE: July 10, 2019

FOR: GRF Board of Directors
SUBJECT: 2020 Capital Plan Proposals

RECOMMENDATION

In June, the Golden Rain Foundation (GRF) Board was presented with capital requirements as part of the 2020 business planning process. Staff recommends that the Board review and prioritize proposed equipment and project concepts identified below.

BACKGROUND

The Capital Reserve Expenditures Plan (Capital Plan) of this Corporation reflects the funding necessary to maintain, repair, replace or restore major common-area components with funding provided from various reserve funds.

- The Equipment Reserve Fund is used for the purchase of new and replacement equipment, including but not limited to vehicles, machinery, office equipment, and furniture. This fund receives monies through assessments, interest earnings, and a transfer of operating surplus if directed by the Board.
- The Facilities Reserve Fund is used for the acquisition, addition, replacement or improvement of Foundation and Trust facilities and their components. This fund receives monies through assessments, interest earnings, and a transfer of operating surplus if directed by the Board.
- The Capital Plan is also funded from the Trust Facilities Fee Fund, an amount charged at the time of title transfer, generating revenue to maintain and improve the recreational and other amenities available to all residents of Laguna Woods Village. These monies are transferred by the Board, as needed, to fund projects included in this Plan.

The Five-Year Capital Improvement Plan (CIP) is reflected in Table 1 below. Funding for the CIP will occur each year as part of the business planning process.

Table 1

	Proposed 2020	Estimated 2021	Estimated 2022	Estimated 2023	Estimated 2024
CIP Total	\$6,050,800	\$8,750,700	\$5,863,600	\$10,765,800	\$10,540,500

DISCUSSION

The proposed reserve expenditures for 2020 totals \$6,050,800 as summarized below. This report provides a brief description of each project proposed for funding in the upcoming budget year, divided into the categories commensurate with the location of the projects and presented in descending cost order.

Description	Equipment	Facilities	Total
Vehicles			\$2,142,000
Replacement:			
Tub Grinder	\$650,000	-	\$650,000
Pickups (9)	\$374,000	-	\$374,000
Telehandler Lifts (2)	\$210,000	-	\$210,000
Backhoe	\$120,000	-	\$120,000
Utility Vehicles (8)	\$120,000	-	\$120,000
Stake Bed Truck	\$110,000	-	\$110,000
Brush Grinder/Chipper	\$94,000	-	\$94,000
Security Vehicles (2)	\$64,000	-	\$64,000
Van	\$35,000	-	\$35,000
Steam Roller	\$10,000	-	\$10,000
	Subtotal		\$1,787,000
Added:			
Add: Electric/Hybrid Vehicles (4)	\$150,000	_	\$150,000
Add: Telescopic Boom Lift	\$110,000	-	\$110,000
Add: Pickup	\$33,000	-	\$33,000
Add: Security Vehicle	\$32,000	-	\$32,000
Add: Van	\$30,000	-	\$30,000
	Subtotal		\$355,000

Vehicle Maintenance is responsible for maintenance and repair of the entire Laguna Woods Village vehicle and mobile equipment fleet. Staff strives to extend serviceable life where possible by providing preventive maintenance on equipment. However, as equipment ages, repairs can become more frequent and costly. To minimize expense and downtime, replacement of certain equipment is necessary.

REPLACEMENTS: Staff evaluated the fleet and recommends funding of \$1,787,000 for the vehicle replacements noted above. The equipment is used by various departments to transport crews and equipment to job sites and to perform work.

ADDITIONS: Funding of \$355,000 is proposed for new vehicles to support General Services, Maintenance and Construction, Recreation, and Security.

Because the funding is appropriated well in advance of the actual purchase, General Services Fleet Maintenance personnel will reevaluate utilization and repair costs prior to purchase to ensure that the appropriate individual vehicle is selected for replacement.

Description	Equipment	Facilities	Total
Paving			\$1,011,700
Asphalt Paving and Sealcoat Programs	-	\$811,700	\$811,700
Parkway Concrete Repairs	-	\$200,000	\$200,000

GRF streets and parking lots provide residents vehicular access to their manors and facilities within the Community. The anticipated serviceable life of the new pavement is estimated to be 25 years, determined by Staff. The proposed Asphalt Paving and Sealcoat budget is \$811,700 and will provide for approximately 295,000 square feet (SF) of asphalt paving. Sealcoat work for GRF pavement is completed on a five-year cycle. The proposed Sealcoat Program budget will provide for approximately 1.1 million SF of sealcoat.

In coordination with the paving, Staff has identified concrete areas that require repair or replacement. With proposed funding of \$200,000, the Parkway Concrete Repairs Program is designed to repair all the damaged GRF curb/gutter, driveway aprons, and sidewalks adjacent to the planned paving overlay areas prior to asphalt paving work and add requisite Americans with Disabilities (ADA) ramps, as needed. The estimated quantity of concrete repair is approximately 2,550 linear feet (LF) comprised of curb, gutter, corner spandrel areas, and/or driveway apron.

Description	Equipment	Facilities	Total
Lighting			\$500,000
Maintenance Parking Lot Lighting	-	\$250,000	\$250,000
LED Walkway Lighting - CH 1,2,3,4 & 5	-	\$200,000	\$200,000
Tennis Court LED Lighting	-	\$50,000	\$50,000

Funding of \$500,000 is recommended for a variety of lighting projects, including replacement of temporary rental lighting in the Maintenance Parking Lot, replacement of existing Walkway Lighting around Clubhouses and improved efficiency of Tennis Court lighting.

Description	Equipment	Facilities	Total
Security			\$435,000
Shepherd's Crook - Gate 3	-	\$240,000	\$240,000
Transfer Switches for CH 4 & CH 6	\$100,000	-	\$100,000
Clubhouse Camera Installation	\$75,000	-	\$75,000
Portable Radios	\$10,000	-	\$10,000
Speed Monitoring Devices (2)	\$10,000	-	\$10,000

Funding of \$240,000 is recommended for the replacement of approximately 1,885 LF of new Shepherd's Crook to replace existing barbed wire fencing along Gate 3 entrance gate. The City of

Laguna Woods discontinued the use of barbed wire in perimeter barriers in 2017.

Funding of \$100,000 is recommended for the installation of Transfer Switches located at Clubhouses 4 and 6, in anticipation of 2021 installation of Emergency Generators at those clubhouses as part of a comprehensive Disaster Preparedness Plan.

Funding of \$75,000 is recommended for the addition of Surveillance Cameras at various facilities including clubhouses, tennis center, pickleball, lawn bowling, archery, mini-gym, fitness storage rooms and building entries. Cameras would yield an improved service level by providing a safer clubhouse environment.

Funding of \$10,000 is recommended for replacement and upgrade of existing ten to 15-year old radio equipment. New two-way Portable Radios that are both digital/analog will provide increased efficiencies to the community. Enhanced dispatch capabilities will provide dispatchers a visual map display showing each officer's identify and location, which will assist in dispatching the closest unit to an incident. Additionally, the digital component of the radio will provide better clarity in receiving and transmitting information.

Funding of \$10,000 is recommended for the replacement of two Speed Monitoring Devices. The Security Division is down to one remaining device. These solar-powered units combine a police traffic radar unit with a 12" LED display panel that shows approaching drivers what their current speed is. They serve as a deterrent to speeding vehicles, reduce traffic collisions and promote safe driving.

Description	Equipment	Facilities	Total
Broadband Services			\$420,000
Set Top Boxes	\$300,000	-	\$300,000
Head End UPS and Power Conditioner	\$120,000	-	\$120,000

Funding is proposed annually for the purchase of set top boxes to support cable television services. To date, approximately 9,800 set top boxes have been installed, which generated approximately \$1,694,000 in rental revenue in 2018. Staff estimates additional subscribers because of the removal of analog services. Proposed funding of \$300,000 is designated for the purchase of approximately 1,000 Set Top Boxes in anticipation of the demand for digital services and replacement of failed set top boxes.

Funding of \$120,000 is recommended to replace the Head End UPS and Power Conditioner. The current headend cable plant is approximately 20 years old. The current system has been at the end of its useful life for many years. With the recent advancement in battery technology, it is recommended that the existing system be replaced with a modernized system that will help reduce power consumption, increase battery backup time and drive down overall operating cost.

Description	Equipment	Facilities	Total
Landscape			\$347,000
Centralized Irrigation System	\$100,000	-	\$100,000
48" Lazer Lawn Mowers (5)	\$65,000	-	\$65,000

Mini Skid-Steer Loaders (2)	\$40,000	-	\$40,000
Utility Tractor w/ Loader (2)	\$36,000	-	\$36,000
Mowers w/ Catch Basket (2)	\$35,000	-	\$35,000
Mini Skid-Steer Trencher	\$26,000	-	\$26,000
Root Cutter	\$16,000	-	\$16,000
60" Lazer Lawn Mower	\$14,000	-	\$14,000
Hydraulic Sprayer	\$10,000	-	\$10,000
Gas Power Sprayer	\$5,000	-	\$5,000

The current Centralized Irrigation System was installed in 2001. The current system cannot be utilized to track problems in the field, requiring staff to physically visit every system to verify functionality. The Landscape Services Department is recommending replacement of the system over the course of five years, at \$100,000 funding in 2020 and the balance over the next four years beginning in 2021.

Funding of \$247,000 is included to replace a variety of mowers and miscellaneous landscaping equipment that requires rebuilding or replacement due to age.

Description	Equipment	Facilities	Total
Other GRF Equipment & Facilities			\$180,000
Charging Stations	-	\$75,000	\$75,000
Equestrian Turf Renovation	-	\$50,000	\$50,000
Gymnasium Wall Padding	-	\$45,000	\$45,000
Lawn Bowling Patio Furniture	\$10,000	-	\$10,000

Funding of \$75,000 is recommended for five dual-pump Charging Stations at the Service Center. As GRF transitions toward the use of alternative fuel vehicles, a number of vehicles located in the Service Center require Electric Vehicle (EV) Charging Stations.

Funding of \$50,000 is recommended for renovation of Equestrian Turf. The age and condition of the existing turf has resulted in uneven and unsightly turf, which diminishes the appeal and safety of the facility regularly utilized for special events.

Funding of \$45,000 is recommended to replace and add safety padding in the Clubhouse 1 gymnasium to enhance conditions for activities such as pickleball, badminton and volleyball.

Funding of \$10,000 is recommended for replacement of existing tables, chairs and trash cans around the lawn bowling greens for a more uniform appearance.

Description	Equipment	Facilities	Total
Miscellaneous Projects/Equipment			\$175,000
Miscellaneous Projects	-	\$125,000	\$125,000
Miscellaneous Equipment	\$50,000	-	\$50,000

Funding of \$125,000 is recommended for Miscellaneous Projects. By including contingency funding in the Capital Plan, unforeseen projects are completed in an economical and timely fashion without going through the formal Board review process required for supplemental appropriations. Projects under \$25,000 will be completed at the discretion of the CEO and projects over \$25,000 must follow normal Board approval process for supplemental appropriations.

Funding of \$50,000 is recommended for Miscellaneous Equipment. Similar to projects, contingency funds for equipment will support operational needs when unforeseen requirements result in equipment purchases to meet or improve service levels. Equipment purchases under \$25,000 will be completed at the discretion of the CEO and projects over \$25,000 must follow normal Board approval process for supplemental appropriations.

Description	Equipment	Facilities	Total
Computers			\$166,000
MS Office Productivity Suite	\$150,000	-	\$150,000
Dayforce - Benefits Open Enrollment Module Implement	\$9,000	-	\$9,000
Dayforce - Onboarding Module Implementation	\$7,000	-	\$7,000

Funding of \$150,000 is included for the upgrade of the Microsoft Office Productivity Suite. This will replace the MS Office 2010 licensing and will bring the suite of products in a more current state in order to have access to some of the newer features and security offered in the 2019 version. Microsoft support for Office 2010 is approaching End of Life in 2020.

Two Dayforce modules were purchased but not yet implemented as part of the HRIS system. Funding for Benefits Open Enrollment Module Implementation of \$9,000 will allow employees to have access to their current benefits and make appropriate year end changes without holding extensive employee meetings and printing unnecessary paper forms. Funding the Onboarding Module Implementation of \$7,000 will decrease administrative time during the recruitment and hiring process, foster a culture of engagement, and increase accuracy in transition from candidate to new hire.

Description	Equipment	Facilities	Total
Community Center			\$145,000
Community Center Stucco Flashing Replacement		\$120,000	\$120,000
Community Center Parking Study	-	\$25,000	\$25,000

The Laguna Woods Village Community Center is a 60,000 square foot commercial building constructed in 2001 and occupied by Laguna Woods Village board members, residents and Village Management Services staff. Funding of \$120,000 is recommended for replacement of the Stucco Flashing necessitated by continual rain leaks, which can be contributed to faulty flashing or a failing stucco system. The Maintenance Department has been treating moisture intrusion from rain for the past two years. Funding of \$25,000 is recommended to retain a consultant for a parking study to assist in future decisions related to the utilization of the Community Center.

Description	Equipment	Facilities	Total
Clubhouse 7			\$143,100
CH 7 Lobby Furniture	\$50,000	-	\$50,000
CH 7 Coat/Storage Remodel	-	\$35,000	\$35,000
CH 7 Commercial Appliances	\$25,000	-	\$25,000
CH 7 Patio Furniture	\$20,000	-	\$20,000
CH 7 Commercial Dishwasher	\$7,000	-	\$7,000
CH 7 Sound System	\$6,100	-	\$6,100

Clubhouse 7 includes a high traffic lobby area. The existing furniture is old and dated, and not appropriate for the size and usage of the facility. Funding of \$50,000 is recommended for Lobby Furniture replacement.

A large number of clubs are in need of storage for their equipment and supplies. Funding of \$35,000 is recommended to remodel the coat room to repurpose as a Storage Room to accommodate more cabinets similar to Clubhouse 2.

Clubhouse 7 commercial appliances including dishwasher have reached the end of their serviceable lives. Funding of \$25,000 is proposed for replacement of commercial appliances and funding of \$7,000 is recommended for replacement of commercial dishwasher.

Funding of \$20,000 is recommended for the replacement of existing Clubhouse 7 Patio Furniture, including tables and chairs. The current furniture was purchased over 13 years ago.

Funding of \$6,100 is proposed for replacement of the original Sound System in both the Ballroom and the Bridge Room to enhance the enjoyment and capabilities of the facility.

Description	Equipment	Facilities	Total
Clubhouse 4			\$141,000
CH 4 Chairs Bench Top	\$35,600	-	\$35,600
CH 4 Lapidary Exhaust Vent	-	\$30,000	\$30,000
CH 4 Work Shop Chairs	\$26,800	-	\$26,800
CH 4 Metal Roof Cover	-	\$25,000	\$25,000
CH 7 Commercial Dishwasher	-	\$13,200	\$13,200
CH 7 Sound System	\$10,400	-	\$10,400

Clubhouse 4 is the arts and crafts center of the Village, with many specialty offerings including Saddleback College Emeritus classes.

Funding of \$35,600 is proposed for workshop bench height chairs, necessitated by the age of the current chairs.

Funding of \$30,000 is recommended for the addition of a Lapidary Exhaust Vent. There is no existing exhaust system in place.

Funding of \$26,800 is proposed for replacement of aging chairs at various workshops.

Funding of \$25,000 is recommended for roofing the Outside Raku firing area which currently is exposed to the elements. The funding will also cover removal of the dust collection equipment previously used for the old grinding room.

Funding of \$13,200 is included for replacement of old flooring in the sewing room. Replacement is necessitated by the water main break in 2017 and will include sealing of the concrete floor underneath to prevent continued bumps and residue coming to the surface.

Funding for \$10,400 is recommended for the replacement of 16 sewing machines with newer features that facilitate all sewing and quilting needs.

Description	Equipment	Facilities	Total
Golf Facilities			\$128,000
Mower - Riding Tee	\$40,000	-	\$40,000
Greens Aerator	\$30,000	-	\$30,000
Tow-Behind Spreader	\$18,000	-	\$18,000
Turbine Blower	\$15,000	-	\$15,000
Collection Mower	\$15,000	-	\$15,000
Golf Turf Equipment Lift	\$10,000	-	\$10,000

The 27-Hole Golf Course is one of the most widely used amenities at Laguna Woods Village, with approximately 130,000 rounds of golf played each year. To maintain the aesthetic appeal and functionality of the golf courses and driving range, the Golf Maintenance crew relies on specialized equipment to address specific maintenance needs. Funding of \$118,000 is proposed for the replacement of mowers, aerators, spreader and blower which have exceeded their useful life.

Funding of \$10,000 is recommended for the addition of a Golf Equipment Lift. This machine allows the golf maintenance mechanic to work standing up, instead of sitting, stooping and laying on cold concrete, thus resulting in more expedient repairs.

Description	Equipment	Facilities	Total
Clubhouse 6			\$37,000
CH 6 Video Projector Installation	-	\$30,000	\$30,000
CH 6 Commercial Dishwasher	\$7,000	-	\$7,000

Funding of \$30,000 is proposed for a built-in Video Projector at Clubhouse 6. This facility has experienced an increase in events requiring video projection. Currently staff will setup the portable projector in the middle of the room, which requires elimination of tables and power cords running across the floor.

Clubhouse 6 commercial dishwasher has reached the end of its serviceable life. Funding of \$7,000 is recommended for replacement.

Description	Equipment	Facilities	Total
Aquatics			\$30,000
CH 1 Pool & Spa Plastering	-	\$30,000	\$30,000

Re-plastering of Clubhouse 1 Pool and Spa is recommended with funding of \$30,000.

Description	Equipment	Facilities	Total
Clubhouse 2			\$30,000
CH 2 Lawn Bowling Roof	\$30,000	-	\$30,000

Funding of \$30,000 is recommended for the replacement of the Clubhouse 2 Lawn Bowling building. The Lawn Bowling Club hosts events and tournaments all throughout the year, with nearly 4,400 people attending functions in 2018. The current roof will be 20 years old in 2020; industry standard for useful life of this type of roof is 16-20 years.

Description	Equipment	Facilities	Total
Clubhouse 5			\$20,000
CH 5 Patio Furniture/Benches	\$20,000	-	\$20,000

The current patio furniture, benches, patio table, and chairs at Clubhouse 5 were purchased over 20 years ago and are in need of replacement. Funding of \$20,000 is recommended.

Prepared By: Jeff Parker, Chief Executive Officer

Reviewed By: Betty Parker, Chief Financial Officer

Siobhan Foster, Chief Operating Officer

Attachment(s):

ATT1 - Proposed 2020 Capital Plan Items

ATT2 – GRF Five-Year Capital Improvement Plan



PROPOSED 2020 CAPITAL PLAN ITEMS

	EQUIPMENT	FACILITIES	TOTAL
Vehicles		\$	2,142,000
Tub Grinder	650,000		650,000
Pickups (9)	374,000		374,000
Telehandler Lifts (2)	210,000		210,000
Backhoe	120,000		120,000
Utility Vehicles (8)	120,000		120,000
Stake Bed Truck	110,000		110,000
Brush Grinder/Chipper	94,000		94,000
Security Vehicles (2)	64,000		64,000
Van	35,000		35,000
Steam Roller	10,000		10,000
Add: Electric/Hybrid Vehicles (4)	150,000		150,000
Add: Telescopic Boom Lift	110,000		110,000
Add: Pickup	33,000		33,000
Add: Security Vehicle	32,000		32,000
Add: Van	30,000		30,000
Paving			1,011,700
Asphalt Paving and Sealcoat Programs		811,700	811,700
Parkway Concrete Repairs		200,000	200,000
Lighting			500,000
Maintenance Parking Lot Lighting		250,000	250,000
LED Walkway Lighting - CH 1,2,3,4 & 5		200,000	200,000
Tennis Court LED Lighting		50,000	50,000
Security			435,000
Shepherd's Crook - Gate 3	-	240,000	240,000
Transfer Switches for CH 4 & CH 6	100,000		100,000
Clubhouse Camera Installation	75,000		75,000
Portable Radios	10,000		10,000
Speed Monitoring Devices (2)	10,000		10,000
Broadband Services			420,000
Set Top Boxes	300,000		300,000
Head End UPS and Power Conditioner	120,000		120,000
Landscape			347,000
Centralized Irrigation System	100,000		100,000
48" Lazer Lawn Mowers (5)	65,000		65,000
Mini Skid-Steer Loaders (2)	40,000		40,000
Utility Tractor w/ Loader (2)	36,000		36,000
Mowers w/ Catch Basket (2)	35,000		35,000
Mini Skid-Steer Trencher	26,000		26,000
Root Cutter	16,000		16,000
60" Lazer Lawn Mower	14,000		14,000
Hydraulic Sprayer	10,000		10,000
Gas Power Sprayer	5,000		5,000
Other GRF Equipment & Facilities			180,000
Charging Stations		75,000	75,000
Equestrian Turf Renovation		50,000	50,000
Gymnasium Wall Padding		45,000	45,000
Lawn Bowling Patio Furniture	10,000		10,000



PROPOSED 2020 CAPITAL PLAN ITEMS

	EQUIPMENT	FACILITIES	TOTAL
Miscellaneous Projects/Equipment			175,000
Miscellaneous Projects		125,000	125,000
Miscellaneous Equipment	50,000		50,000
Computers			166,000
MS Office Productivity Suite	150,000		150,000
Dayforce - Open Enrollment Module	9,000		9,000
Dayforce - Onboarding Module	7,000		7,000
Community Center			145,000
Community Center Stucco Flashing		120,000	120,000
Community Center Parking Study		25,000	25,000
Clubhouse 7			143,100
CH 7 Lobby Furniture	50,000		50,000
CH 7 Rentable Club Lockers		35,000	35,000
CH 7 Commercial Appliances	25,000		25,000
CH 7 Patio Furniture	20,000		20,000
CH 7 Commercial Dishwasher	7,000		7,000
CH 7 Sound System	6,100		6,100
Clubhouse 4			141,000
CH 4 Chairs Bench Top	35,600		35,600
CH 4 Lapidary Exhaust Vent		30,000	30,000
CH 4 Work Shop Chairs	26,800		26,800
CH 4 Metal Roof Cover		25,000	25,000
CH 4 Sewing Room Flooring		13,200	13,200
CH 4 Sewing Machines (16)	10,400		10,400
Golf Facilities			128,000
Mower - Riding Tee	40,000		40,000
Greens Aerator	30,000		30,000
Tow-Behind Spreader	18,000		18,000
Turbine Blower	15,000		15,000
Collection Mower	15,000		15,000
Golf Turf Equipment Lift	10,000		10,000
Clubhouse 6			37,000
CH 6 Video Projector Installation		30,000	30,000
CH 6 Commercial Dishwasher	7,000		7,000
Aquatics			30,000
CH 1 Pool & Spa Plastering		30,000	30,000
Clubhouse 2			30,000
CH 2 Lawn Bowling Roof		30,000	30,000
Clubhouse 5			20,000
CH 5 Patio Furniture/Benches	20,000		20,000
TOTAL	\$3,665,900	\$2,384,900	\$6,050,800

GOLDEN RAIN FOUNDATION 5 YEAR CAPITAL IMPROVEMENT PLAN

		3 TEAR CAPITAL IIVIPROVEIVIEIN	MPROV		INI PLAN								
	Category/Fund/Description		2020		2021		2022		2023		2024		Total
	Aquatics												
	Equipment Fund												
	CH 2 Pool 2 Blanket	\$	1	❖	6,500	ş		\$	1	\$	1	\$	6,500
	CH 5 Pool Heaters	₩.	•	\$		\$		\$		\$	18,000	\$	18,000
	Facility Fund												
*	CH 1 Pool & Spa Plastering	₩.	30,000	\$ (\$		\$	100,000	\$		\$	130,000
	CH 2 Pool Deck	\$		ş		❖		Ş		ş	20,000	ş	20,000
	Pool Solar Heaters	₩.	•	\$		\$		\$	210,000	\$		\$	210,000
	Aquatics Total	\$	30,000	_	6,500	\$	•	\$	310,000	\$	38,000	\$	384,500
	Broadband Services												
	Equipment Fund												
	Board Room Cameras & Equipment	❖	•	\$		\$		\$		\$	100,000	\$	100,000
	Broadband Fiber Network Calibration	₩.		Ş		ئ		ş		ş	105,000	Ş	105,000
	Broadband Flooring and Work Stations	₩.	•	\$	23,000	\$		\$		\$		\$	23,000
*	Broadband Headend UPS & Power Conditioner	\$	120,000		•	ş	•	\$		\$		\$	120,000
	Broadband Infrastructure	₩.	•	Ş	250,000	\$	250,000	\$	250,000	\$	250,000	\$ 1	1,000,000
*	Broadband Set Top Boxes	\$	300,000		300,000	ş	300,000	\$	300,000	\$	300,000	\$ 1,	,500,000
	Broadband Signal Receivers and Transcoders	₩.	1	❖	•	ς,	25,000	ب	1	\$		\$	25,000
	Broadband UPS Battery for Power Supplies	\$	1	❖	1	ş	22,000	\$	1	\$	1	\$	22,000
	Encoder/Ad Insertion Equipment	❖	1	\$	•	\$		\$	100,000	\$	•	\$	100,000
	ENG Camera	❖	1	❖	15,000	ş	,	Ş	,	ş	,	Ş	15,000
*	Remote Broadcast Cameras at CHs	\$	•	\$	•	\$		\$		\$	100,000	\$	100,000
	Village Television Studio Equipment	\$	1	Ş	1	\$	17,500	Ş	17,500	Ş	17,500	Ş	52,500
	Broadband Services Total	\$	420,000		288,000	\$	614,500	\$	667,500	\$	872,500	\$ 3,	,162,500
	Clubhouses												
	Equipment Fund												
	Built In Projector For The Main Lounge	\$	٠	ş	20,000	ş		ş	٠	\$		\$	20,000
	CH 1 Commercial Appliances	\$	•	\$	64,000	\$		\$		\$		\$	64,000
	CH 1 Commercial Dishwasher and booster	\$	•	❖	15,000	ۍ		\$		ş		\$	15,000
	CH 1 Convection Oven	\$	٠	\$	15,000	\$		\$		\$		\$	15,000
	CH 1 Drop in Lounge (Equipment)	\$	1	Ş	15,000	❖	1	Ş		Ş		\$	15,000
	CH 1 Fountain Equipment	\$	٠	\$	9'000'9	\$		\$		ب		\$	6,000
	CH 1 Main Lounge Sound System	\$	٠	Ş	40,000	❖		Ş	٠	Ş		\$	40,000
	CH 1 Pool & Locker Rm Shower Heaters	\$	•	Ş	100,000	\$	1	\$		\$		\$	100,000
	CH 2 Commercial Appliances	\$	٠	ş	1	ş		Ş	25,000	\$		\$-	25,000
*	CH 4 16 sewing machines	\$	10,400	\$ (\$		\$		\$		\$	10,400
*	CH 4 Chairs bench top	-	35,600			φ.		\$		\$		\$	35,600
*	CH 4 Stackable Work Shop Chairs	\$	26,800	\$ (ı	\$	1	\$		\$		\$	26,800
	CH 4 Wood Lathe	\$	1	Ş	8,000	\$	i	\$	ı	\$	ı	\$	8,000

GOLDEN RAIN FOUNDATION 5 YEAR CAPITAL IMPROVEMENT PLAN

	וראו כאו כ				יילן ער								
	CH 5 Commercial Pool Equipment/pumps	ب		\$	•	\$	1	\$	25,000	\$		ب	25,000
*	CH 5 outside patio furniture / benches	ş	20,000	ş	1	ş	٠	ş		\$		ş	20,000
	CH 5 Portable Stages	\$	•	\$	2,000	\$	•	\$		\$		Ş	2,000
	CH 5 Projector & screen	\$	1	\$	ı	Ş	15,000	ş		Ş	ı	ş	15,000
	CH 5 Sound Board	\$	•	\$		\$	•	\$	•	\$	2,000	ب	7,000
	CH 5 Stage Lighting - Dimmer Rack	\$	ı	ş	10,000	ş	ı	ş	ı	\$	ı	\$	10,000
*	CH 6 Commercial Dishwasher	\$	7,000	\$	•	\$	•	\$		\$		\$	7,000
*	CH 6 Sound System	ş		❖		❖		❖	10,000	ş		ş	10,000
*	CH 7 Lobby Furniture	\$	50,000	\$	•	\$		\$		\$		\$	50,000
*	CH 7 Commercial Appliances	\$	25,000	ş		❖		❖		\$		ب	25,000
*	CH 7 Commercial Dishwasher	ب	7,000	\$	•	\$	•	\$		\$		\$	7,000
*	CH 7 Patio Furniture	Ş	20,000	\$		❖		ۍ		Ş		ب	20,000
*	CH7 Sound System	ب	6,100	\$		\$	•	\$		\$	ı	\$	6,100
	Clubhouse Camera Installation 1,2,5,6, 7 and Additiona Facilities	Ş	75,000	ş		ş		ş	ı	Ş	ı	\$	75,000
	Facility Fund												
	CH 1 Assessment / Renovation	\$	1	\$	500,000	ş	•	ş	5,000,000	\$ 5,0	2,000,000	\$ 10,	500,000
	CH 1 Fountain Replaster & Tile	\$	1	\$		\$	•	\$	15,000	\$	ı	\$	15,000
	CH 2 Annex Building Assessment / Renovation	ş		Ş		ş		\$	20,000		100,000		150,000
*	CH 2 Lawn Bowling Re-roof	\$	30,000	\$		\$		\$		Ş		\$	30,000
	CH 4 Assessment / Renovation	Ş		ş		ş		\$		Ş	80,000	\$	80,000
	CH 4 Expanded Community Gathering Area	\$	•	\$	100,000	\$	•	\$	•	\$	ı	⊹	100,000
	CH 4 Lapidary Exhaust Vent	\$	30,000	ş		ş	•	ş	•	\$	ı	\$	30,000
	CH 4 Lounge renovation	ب		ς,	•	\$	75,000	\$		ب	ı	⊹	75,000
* *	CH 4 Metal roof cover	\$	25,000	ş	1	ş	ı	ş	ı	\$	ı	\$	25,000
*	CH 4 Sewing Room Flooring	\$	13,200	\$		Ş	٠	ş	•	\$	ı	ς.	13,200
	CH 6 Assessment / Renovation	\$		\$	1	ş	50,000	ş	1	\$	1	\$	50,000
	CH 6 Video Projector & Installation	\$	30,000	\$	1	\$	•	\$	1	\$	1	\$	30,000
	CH 7 Assessment / Renovation	\$		ş	'	❖	•	❖	80,000	Ş	ı	ب	80,000
*	CH 7 Coat/Storage remodel	\$	35,000	\$	•	\$	•	\$		\$		Ş	35,000
	CH 7 HVAC System	ş		ş	175,000	❖		ς.		Ş	ı	ب	175,000
	CH 7 Tennis Center Interior Renovation	ئ		\$	50,000	\$		\$		\$,		20,000
*	LED Walkway Lighting at CH 1,2,3,4 & 5	\$	200,000	\$	1	ş	•	ş		\$	1		200,000
	Main Lounge Chandeliers	ب		ς,	50,000	\$	•	\$		ب	ı	⊹	50,000
	PAC Renovation	\$	1	\$	2,000,000	Ş	1	Ş		\$	1	2,	000,000
	Clubhouses Total	\$	646,100	\$	3,173,000	\$	140,000	\$	5,205,000	\$ 5,3	187,000	\$ 14,	351,100
	Computers												
	Equipment Fund												
	CAD Format Plotter	\$		↔	8,000	↔		↔	,	ب	8,000	\$	16,000
	Community WiFi Hotspots - RUCKS	\$	1	\$	•	\$	•	⊹	000'09	\$		\$	000'09
	Day Force - Benefits Open Enrollment Module Implementation	÷	9,000	ş	ı	Ŷ	ı	ş	ı	φ.	1	φ.	9,000

VERSION 11

GOLDEN RAIN FOUNDATION 5 YEAR CAPITAL IMPROVEMENT PLAN

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Day Force - Onboarding Module Implementation	\$	7,000	\$		\$	1	\$				\$	7,000
Financial Software	÷		ۍ	٠	❖		ب	٠		1,000,000		1,000,000
Fleet Management Software	ب	•	ب	200,000	\$	200,000	ب		ب	ı	\$	400,000
Microsoft Office Productivity Suite	ş	150,000	ς.	1	s		\$	1	\$	1	\$	150,000
Network Server Hardware and Software	\$	•	\$	•	\$	200,000	\$		\$			500,000
Network Switching, Routing, and Security Hardware	Ş	1	\$	350,000	Ş		Ş		\$			350,000
Phone System	\$	•	ş	370,000	\$		\$		ş		\$	370,000
Vehicle Computers	\$	-	\$	-	\$	20,000	\$	-	\$	-	\$	20,000
Computers Total	\$	166,000	\$	928,000	\$	720,000	\$	000'09		1,008,000	2	,882,000
Fitness												
Equipment Fund												
CH 1 Elliptical Trainers	⋄		\$,	❖	22,100	ş		ς.	ı	\$	22,100
CH 1 Recumbent Cross Trainer	⊹		\$		\$		\$	17,000	\$		\$	17,000
CH 1 Treadmills	\$		⋄	27,000	s	27,000	-γ-	27,000	ş	27,000	ş	108,000
Facility Fund												
CH 1 Fitness Center HVAC	\$		ş	20,000	ş		\$		ş		\$	20,000
CH 1 Fitness Flooring	\$	•	\$	45,000	\$		\$		\$		\$	45,000
Fitness Total	\$	•	\$	92,000	\$	49,100	\$	44,000	\$	27,000		212,100
Golf Facilities												
Equipment Fund												
Bowling Greens Roller	\$	1	\$	12,000	ş		\$	•	\$	1	\$	12,000
Buffalo Turbine Blower	ş	15,000	ş	,	ş	•	ς.		ب	ı	ب	15,000
Chemical Sprayer	\$	•	ب	•	\$	•	\$	55,000	\$	ı	\$	55,000
Collection Mower	\$	15,000		,	ş	•	ş		Ş	ı	Ş	15,000
Core Processor	\$	•	\$	1	\$	32,000	\$	•	\$	ı	\$	32,000
Golf Patio Furniture	\$	1	ş	,	ş	2,000	ş		ş	ı	ب	5,000
Golf Turf Equipment Lift	\$	10,000	\$	•	\$	•	\$		\$	1	\$	10,000
Greens Aerator	\$	30,000	ş	,	ş	•	ş		Ş	ı	ب	30,000
Irrigation Component; 250 Saddles	\$	•	\$	1	\$	200,000	\$	•	\$,		200,000
Irrigation System Components; Heads	\$	•	ş	1	ş	115,000	ş	ı	Ş			115,000
Mower - Riding Greens	ب	ı	ب	40,000	\$		\$		ب	ı	ب	40,000
Mower - Riding Tee	\$	40,000	ب	•	ş		\$	1	\$	1	\$	40,000
Mowers - Fairway	\$	•	\$	40,000	\$	٠	\$	1	\$		\$	40,000
Par Three Course Irrigation Renovation	\$	ı	Ş	1	\$	800,000	\$	1	Ş	ı	Ş	800,000
Pond Aerator	\$	٠	ς,	٠	ş		\$	٠	ب	10,000	\$	10,000
Rough Mower, GM 3100	ş	ı	ş	,	ş	•	ş		ب	45,000	ب	45,000
Rough Mower; ReelMaster7000, #2	\$	•	\$	85,000	\$		\$		\$		\$	85,000
Tow Behind Top Dresser	φ.	٠	\$	٠	\$	27,000	ۍ	٠	\$		ئ	27,000
Tow-Behind Spreader	Ŷ	18,000	\$	•	ب	•	\$	•	\$		\$	18,000
VG - Lounge Furniture	❖	i	ş	1	ş	ı	φ.	1	\$	10,000	ئ	10,000

GOLDEN RAIN FOUNDATION 5 YEAR CAPITAL IMPROVEMENT PLAN

	VG - Water and Ice Machine	\$		\$	-	\$		Ş	ı	s	8,000	Ş	8,000
	Facility Fund												
	Golf Course Starter Shacks	Ş		ş	1	ς.	200,000	ς,		\$		⊹	200,000
	VG - HVAC System	ئ		Ş	30,000			ş		Ş		\$	30,000
	VG - Renovation	↔	•	\$	1	\$	٠	\$		\$	00	\$	000,009
	Golf Facilities Total		128,000	ş	207,000		1,379,000	ş	55,000		673,000	2,	442,000
	Landscape												
	Equipment Fund												
*	48" Laser Lawn Mowers w/Mulch Kits (5)	ب	65,000	\$	1	\$	٠	\$		\$		\$	65,000
*	60" Lazer Mower w/Mulch Kit	↔	14,000	ş	1	Ş		ş		ş	ı	ş	14,000
*	Centralized Irrigation System	\$	100,000	\$	200,000	\$	200,000	\$	200,000	\$	90	\$ 1,	000,000
*	Gas Power Sprayer Honda	ئ	5,000	ş	1	Ş		ş		ş		ş	5,000
*	Hydraulic Sprayer John Bean	↔	10,000	\$	1	\$	٠	\$		\$		\$	10,000
	Laser Lawn Mowers (10)	\$		Ş	1	Ş		ş		\$	000'06	ب	90,000
	Laser Lawn Mowers (5)	ئ		\$	1	\$	٠	\$	000'09	\$		\$	000'09
	Mini Skid Steer Trencher 07	\$	ı	Ş	1	\$	20,000	Ş	ı	\$	ı	ş	20,000
	Mini Skid Steer Trencher Dingo 2000	\$	26,000	\$	•	\$	•	Ş		\$		\$	26,000
	Mini Skid-Steer Loader (2) P2788 P2789 rblt 2013	ئ		\$	37,200			Ş		ş		ş	37,200
*	Mini Skid-Steer Loaders (2) Dingo 323	\$	40,000	\$	•	\$		\$		\$		\$	40,000
*	Navigator Mowers - Walkers (2)	ş	35,000	Ş		\$		ş		ş		Ş	35,000
*	Root Cutter Dosco	\$	16,000	\$	•	\$		\$		\$		\$	16,000
*	Utility Tractor w/Loader Kubota BX1880T54	\$	36,000	\$	-	\$	-	\$	-	\$	-	\$	36,000
	Landscape Total		347,000	\$	237,200		220,000	\$	260,000		390,000	1,	454,200
	Other Equipment												
	Equipment Fund												
	Arena Groomer/Planer	\$		Ş	5,000	Ş		ş		\$		ب	5,000
	Hot Walker/Horse Conditioner	\$	1	\$	1	\$	•	\$,	\$	15,000	\$	15,000
	Lawn Bowling Patio Furniture	Ş	10,000	\$	1	φ.		\$		\$		\$	10,000
	Lawn Bowling Shade Covers	Ş	1	\$	•	\$	30,000	\$		\$		⊹	30,000
*	Miscellaneous Equipment	ئ	50,000	ş	100,000	\$	100,000	ş	100,000		100,000		450,000
	Sun Shades	\$	-	\$	-	\$	2,000	\$	-	\$	-	\$	5,000
	Other Equipment Total	\$	000'09	\$	105,000	\$	135,000	\$	100,000		115,000	\$	515,000
	Other GRF Facilities												
	Facility Fund												
	Automatic Lighting Controls	\$	1	\$	1	\$	•	\$	•		100,000	\$	100,000
	Broadband HVAC System	\$	1	\$	1	Ş	200,000	\$	1	\$	1		200,000
	Building E Renovation	ş	1	\$	187,000	\$	٠	ς,		\$	ı		187,000
	CH 1 Gymnasium Safety Wall Padding	ş	45,000	ş	i	ş	•	⋄		\$	ı	ς.	45,000
	Charging Stations - Service Center	ب	75,000	\$		\$		\$		\$		\$	75,000
*	Community Center 2nd Floor Carpeting	Ş	1	\$	190,000	\$	•	ς,		\$		\$	190,000

VERSION 11

GOLDEN RAIN FOUNDATION 5 YEAR CAPITAL IMPROVEMENT PLAN

	5 YEAR CAPITAL IMPROVEMEN	AL I§	IPROVE	Z Z	I PLAN								
	Community Center Building/Site Renovation	ς.		\$	•	\$	•		1,660,000	⊹			1,660,000
	Community Center Parking Study	φ.	25,000	ς.		ş		ş	1	φ.	,	-γ.	25,000
*	Community Center Stucco Flashing Replacement	❖	120,000	\$	•	\$	•	\$	1	.		-{Λ-	120,000
	Equipment Covered Shelter-Landscape	\$-	•	ş	80,000	Ş		\$	1	-γ-			80,000
	Garden Center 2 Renovation	❖		ς.	200,000	\$		\$	1	↔			200,000
	Historical Society Bldg/Site Renovate	ş	1	\$	1	\$	1	ş	80,700	-γ-	1		80,700
	Library Bldg/Site Renovation	ş		\$	•	\$	•	\$	170,600	-⟨>-			170,600
	Maintenance Parking Lot Safety Lights	\$	250,000	❖		ş		ş		-γ-			250,000
*	Miscellaneous Projects	❖	125,000	\$	250,000	\$	250,000	\$	250,000	\$ 25	0000'09	Ĺ,	125,000
*	Renovation of Equestrian Turf	\$	50,000	\$	1	\$	ı	Ş	1	\$	ı	\$	50,000
	Replacement & Painting of Wooden Aspects of Building	❖		ς٠	•	\$	•	\$	18,000	-γ-	1	τΛ.	18,000
	Replacement of Large Arena Footing	٠	,	ş		ş	10,000	ş	1	-γ-	1	10.	10,000
	Siding/Enclosure of Hay Barn	\$		\$	8,000	\$		\$	'	ب		-γ-	8,000
	Tennis Court LED Technology Re-Lighting	ş	50,000	ş	1	Ş	1	\$	1	-γ-		-γ-	50,000
	Tennis court resurfacing	\$		\$		\$	28,000	\$	1	.		-{ζ-	28,000
	Trail System Renovation	ş		\$	10,000	\$	1	\$	1	❖	1	-γ-	10,000
	Vehicle Maintenance HVAC	ş		Ş	•	\$	000'09	\$	1	-γ-	1	-{}-	000'09
	Wooden Fencing & Mounting Block Replacement	ş		ş		ş	10,000	\$		ب	1	٠Λ.	10,000
	Other GRF Facilities Total	\$	740,000	ş	925,000	ş	258,000		2,179,300		350,000	4	752,300
	Paving												
	Facility Fund												
*	Asphalt Paving and Sealcoat Programs	ς.	811,700	\$	500,000	\$	200,000	\$	200,000		200,000		2,811,700
*	Parkway Concrete Repairs	\$	200,000	\$	150,000	\$	150,000	\$	150,000	\$ 15	150,000	\$	800,000
	Paving Total		1,011,700	\$	650,000	\$	650,000	\$	000'059		650,000		3,611,700
	Security												
	Equipment Fund												
	Emergency Generator Transfer Switch-CH 4	ب	20,000	\$	٠	\$		\$	1	φ.			112,000
	Emergency Generator Transfer Switch-CH 6	φ.	20,000	ş		\$		ş	1	ζ.	ı	γ.	52,000
*	Portable Radios	ب	10,000	\$	•	\$	•	\$	10,000	\$		\$	20,000
*	Speedminders	φ.	10,000	ς.	2,000	ş		\$		φ.	,	-γ.	15,000
	Facility Fund												
	Community Center Emergency Generator	ş		ş	350,000	ş	ı	ş	1	Ş	ı		350,000
	Security Bldg HVAC System	ς.		\$	•	\$	65,000	\$	'	⊹	1	τΔ.	65,000
	Security Bldg Roof Replacement	ş	1	ş	40,000	ş	1	\$	1	\$	1	\$	40,000
*	Shepherds Crook	\$	240,000	\$	-	\$	-	\$	-	\$	-		240,000
	Security Total	\$	360,000	\$	395,000	ş	65,000	\$	10,000	\$	-		894,000
	Vehicles												
	Equipment Fund												
*	Backhoe (golf course)	ب	120,000	\$		\$		\$	1	\$		\$	120,000
*	Brush Grinder/Chipper	ᡐ	94,000	ب	ı	Ş	ı	ب	1	₩	ı	∙	94,000

VERSION 11

GOLDEN RAIN FOUNDATION

5 YEAR CAPITAL IMPROVEMENT PLAN

Electric/Hybrid Vehicles (4)	150,000	\$ 000		٠ -	•	\$	1	1	\$	150,000
F-350 Trucks (4)	200,000	\$ 000		.		\$	1	۱ (ş	200,000
Mule Utility Vehicles (8)	, 120,	\$ 000		\$ -	•	\$	1	1	\$	120,000
Phase 3 Vehicle Replacements		٠ -	1,444,	\$ 000	I	ب	1	۱ ۲	\$	1,444,000
Phase 4 Vehicle Replacements		٠.		- \$	1,333,000	\$	1	1	\$	1,333,000
Phase 5 Vehicle Replacements	,,	٠ -		\$ -		\$ 1,225	0000	1	\$	1,225,000
Phase 6 Vehicle Replacements		٠ -		-		\$	1	\$ 1,230,000	\$	1,230,000
Security Vehicles (3)	, 96,	\$ 000'96		- \$	ı	\$	1	۱ ،	ş	000'96
Stake Bed F-350 (2)	110,	\$ 000,011		- \$	٠	\$	1	1	ş	110,000
Standard Pick up Truck (6)	5 207,000	\$ 000		-	İ	\$	1	1	ş	207,000
Steam Roller	, 10,	\$ 000,01		-		\$	1	1	\$	10,000
Telehandler Lift (2)	, 210,	\$ 000,012		- \$	Î	\$	1		ς.	210,000
Telescopic Boom Lift	110,000	\$ 000		- \$	1	\$	1	1	\$	110,000
Transit Connect (2)	, 65,	\$ 000'59		- \$	•	\$	1		\$	65,000
Tub Grinder	650,000	\$ 000		- \$	-	\$	-		\$	650,000
Vehicles Total	2,142,000	\$ 000	1,444,000	\$ 000	1,333,000	\$ 1,225,000		\$ 1,230,000	\$	\$ 7,374,000
Grand Total	6,050,800	\$ 008	8,750,700	\$ 002	5,863,600	\$ 10,765,800		\$ 10,540,500	\$ 4	\$ 42,035,400

* Replacement** Replacement and Addition



OPEN MEETING

SPECIAL MEETING OF THE BOARD OF DIRECTORS OF THE GOLDEN RAIN FOUNDATION OF LAGUNA WOODS A CALIFORNIA NON-PROFIT MUTUAL BENEFIT CORPORATION

Wednesday, July 10, 2019
Laguna Woods Village Community Center 24351 El Toro Road
Board Room

ADDENDUM TO THE AGENDA

The following agenda item was added after the agenda packet was distributed:

6a. Consent Calendar - All matters listed under the Consent Calendar are considered routine and will be enacted by the Board by one motion in the form listed below. In the event that an item is removed from the Consent Calendar by members of the Board, such item(s) shall be the subject of further discussion and action by the Board.

 Entertain a Motion to Award a Contract and Supplemental Appropriation for Radiant Heater Replacement at the Maintenance Service Center Golden Rain Foundation Maintenance & Construction Committee June 12, 2019

ENDORSEMENT (to GRF Board)

Discuss & Consider a Contract Award and a Supplemental Appropriation for Radiant Heater Replacement at the Maintenance Service Center

A motion was made and unanimously approved to recommend the Board authorize a supplemental appropriation in the amount of \$25,932 from the Facilities Fund and award a contract to AMS in the amount of \$75,932, which includes a permit allowance and ten percent contingency, for the repair and replacement of existing heating and exhaust fan units in the Maintenance Center, as well as installing new exhaust fan units in the lawn mower and maintenance shops to adequately exhaust toxic fumes.

Golden Rain Foundation Finance Committee Meeting – Closed Session June 19, 2019

ENDORSEMENT (to GRF Board)

Radiant Heater Replacement at the Maintenance Services Center

The Committee reviewed a staff report for Radiant Heater Replacements at the Maintenance Service Center.

A motion was made and carried unanimously to recommend award of a contract in the amount of \$75,932 for the replacement and installation of heating and exhaust fans and approve a supplemental appropriation in the amount of \$25,932, to be funded from the Facilities Fund, to proceed with this project.



STAFF REPORT

DATE: July 10, 2019

FOR: Board of Directors

SUBJECT: Contract Award for Radiant Heater Replacement at the Maintenance

Service Center

RECOMMENDATION

Award a contract to AMS in the amount of \$75,932, which includes a permit allowance and ten percent contingency, for the repair and replacement of existing heating and exhaust fan units in the Maintenance Center, as well as installing new exhaust fan units in the lawn mower and maintenance shops to adequately exhaust toxic fumes.

Approve a supplemental appropriation in the amount of \$25,932, to be funded from the Facilities Fund, to proceed with this project.

BACKGROUND

The 2018 GRF Capital Plan appropriated funding in the amount of \$50,000 from the Facilities Fund to replace the existing heating units at the Maintenance Service Center.

Staff inspected the Maintenance Service Centers existing heating and ventilation systems for deficiencies at each of the shop locations and determined only one of the heaters required full replacement and the remaining heaters required repair or maintenance service.

As a result of staff's inspection, the following items were included in the scope of work for repair or replacement: Replace one "Reznor" heater in the plumbing break area; replace two thermostatically controlled exhaust fans in the plumbing break area; clean and adjust three existing "Reznor" heating units in the woodshop, cabinet shop, and equipment repair shop; clean and adjust four existing exhaust fans in the woodshop, cabinet shop, HVAC shop, and equipment repair shop.

In addition, staff identified inadequate exhaust ventilation at the lawn mower and landscape equipment maintenance shops and is recommending new exhaust fans to be installed at these locations as part of this project. When motorized equipment in these areas is operated, hazardous exhaust fumes accumulate inside the building that can be harmful if inhaled for long periods of time.

DISCUSSION

The 2018 Capital Plan only addresses the Maintenance Service Center heating issues; however, based on the field inspection, staff is recommending the original budget item be expanded to include remediation of hazardous fumes at the lawn mower and landscape equipment shops located within the Maintenance Service Center building. The contractor bid includes pricing for all work to be done simultaneously.

Golden Rain Foundation of Laguna Woods Contract Award for Radiant Heater Replacement at the Maintenance Service Center July 10, 2019 Page 2

Although, three contractors were invited to bid, only two of the contractors provided qualified bid proposals; the third proposal was incomplete. Staff is recommending AMS as the lowest qualified bidder for this project. AMS has a good reputation and is currently contracted with GRF to replace the HVAC system at the Community Center.

FINANCIAL ANALYSIS

Partial funding for this project is allocated in the 2018 GRF Capital Plan in the amount of \$50,000 from the Facilities Fund. A supplemental appropriation in the amount of \$25,932 is required to fully fund this project as presented in its entirety.

Prepared By: Steven Warmbier, Project Manager

Reviewed By: Guy West, Projects Division Manager

Ernesto Munoz, P.E., Maintenance and Construction Director

Betty Parker, CFO

RESOLUTION 90-19-XX

Supplement Funding for Radiant Heater Replacement At the Maintenance Service Center

WHEREAS, the 2018 GRF Capital Plan appropriated funding in the amount of \$50,000 from the Facilities Fund to replace the existing heating units at the Maintenance Service Center;

WHEREAS, staff inspected the Maintenance Service Centers existing heating and ventilation systems where they identified deficiencies at each of the shop locations and included these in the scope of work for repair and replacement; replace one "Reznor" heater; replace two thermostatically controlled exhaust fans; clean and adjust three existing "Reznor" heating units; clean and adjust four existing exhaust fans; add six exhaust fans; and

WHEREAS, the current capital improvement allocation of \$50,000 will not sufficiently fund the scope of work for the additional exhaust fans, maintenance and replacement requires a supplemental appropriation, to fully fund the increased scopes of work for this capital improvement project;

NOW THEREFORE BE IT RESOLVED, on July 10, 2019, the Board of Directors of this Corporation hereby authorizes a supplemental appropriation of \$25,932, and award a contract to AMS in the amount of \$75,932 for the repair and replacement of existing heating and exhaust fan units in the Maintenance Center, as well as installing new exhaust fan units in the lawn mower and maintenance shops to adequately exhaust toxic fumes; and

RESOLVED FURTHER, that the officers and against of this Corporation are hereby authorized on behalf of the Golden Rain Foundation Corporation to carry out this Resolution